

# OPT Closures SERIES

OPTOTEC PROPOSES A WIDE RANGE OF DIFFERENT SIZE OF CLOSURES.  
ALL ITEMS HAVE A SIMPLE AND PRACTICAL FIBER MANAGEMENT SYSTEM THAT COMBINES SPLICING, TERMINATION AND INTEGRATION OF PASSIVE COMPONENTS.  
OPTOTEC CLOSURES ARE HERMETIC PRODUCTS SUITABLE FOR MANY PURPOSES: UNDERGROUND APPLICATIONS INSIDE MANHOLES; AERIAL NETWORK ON POLES, WALL MOUNTING AND INTEGRATED APPLICATIONS INSIDE CABINETS, PEDESTAL ETC.  
SOME OF THEM CAN BE INSTALLED EITHER IN-LINE AND/OR BUTT CONFIGURATION WHERE EASY ACCESS IS CRUCIAL AND CUSTOMERS' ACTIVATION IS REQUIRED.  
ALL ITEMS HAVE AN EASY AND PRACTICAL FIBER MANAGEMENT CONTROL SYSTEM THAT GUARANTEES THE FULFILLMENT OF A MINIMUM 30 MM RADIUS BANDING INSIDE THE ENTIRE SYSTEM.

OPTOTEC CLOSURES CAN SATISFY EVERY NEEDS INSIDE FTTP AND FTTH NETWORKS REALIZATIONS.

SELECTIVE ACCESS  
DURING THE RE-OPENING,  
UPGRADING AND MAINTENANCE  
WITHOUT ANY INTERFERENCE ON ACTIVE CIRCUITS

BUILT-IN SPLICING AND  
THROUGHOUT THE SYSTEM  
MAXIMUM PURPOSES FLEXIBILITY

## OUR PURPOSES

CODC  
COMPACT OPTICAL  
DISTRIBUTION CLOSURES



μODC  
MICRO CLOSURES



μOTP  
MICRO CLOSURES



ODC  
OPTICAL DISTRIBUTION CLOSURES



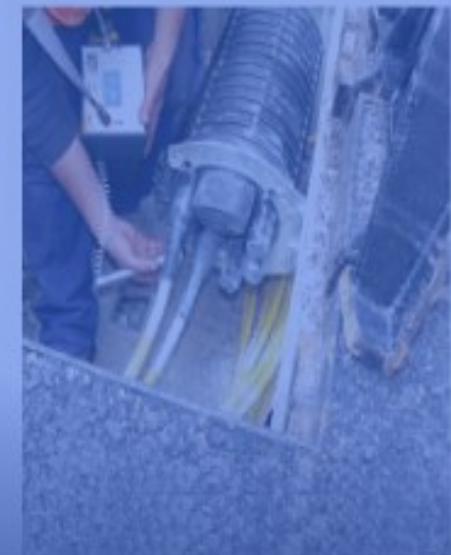
DOC AND μDOC  
TERMINATION CLOSURES



### OUTDOOR

ALL CLOSURES  
SERIES ARE  
SUITABLE FOR  
ENVIRONMENTS

AERIAL NETWORK  
ON POLES, WALL MOUNTING, ETC.  
UNDERGROUND APPLICATIONS  
UNDER MANHOLES, ETC.  
INDOOR APPLICATIONS  
IN RACKS, CABINETS, PEDESTALS, ETC.



# STL to Acquire Optotec – A Market Leader of Optical Interconnect ('OI') Products

November 2, 2020

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Such forward-looking statements are based on numerous assumptions regarding the Company’s present and future business strategies and the environment in which the Company will operate in the future.

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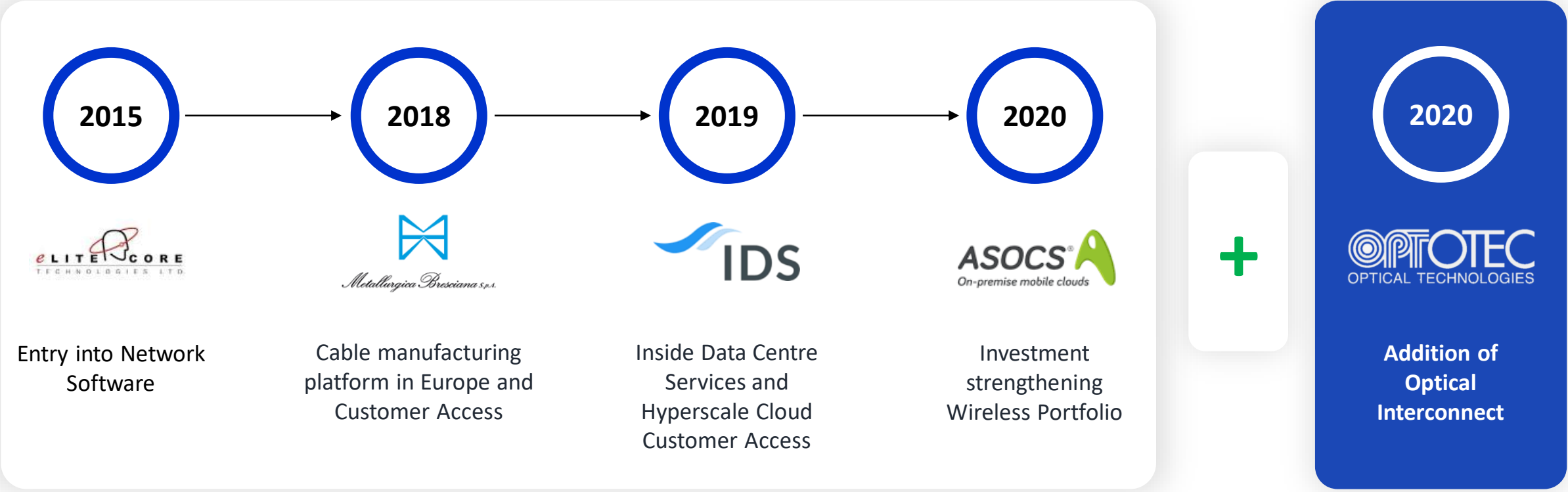
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# Successful Track Record of Entering New Markets and Businesses through M&A



Strengthening our market presence by augmenting capabilities through M&A and Investments

# Optical Interconnect ('OI')– A Compelling Rationale to enter this Market

## 1 Customer Need

- Most customers are looking at single optical/OI vendor as the network is moving closer to customers

## 2 Doubling of Wallet Share

- Optical Interconnect is estimated to be as big as the Fiber / Cable consumption in the network layer

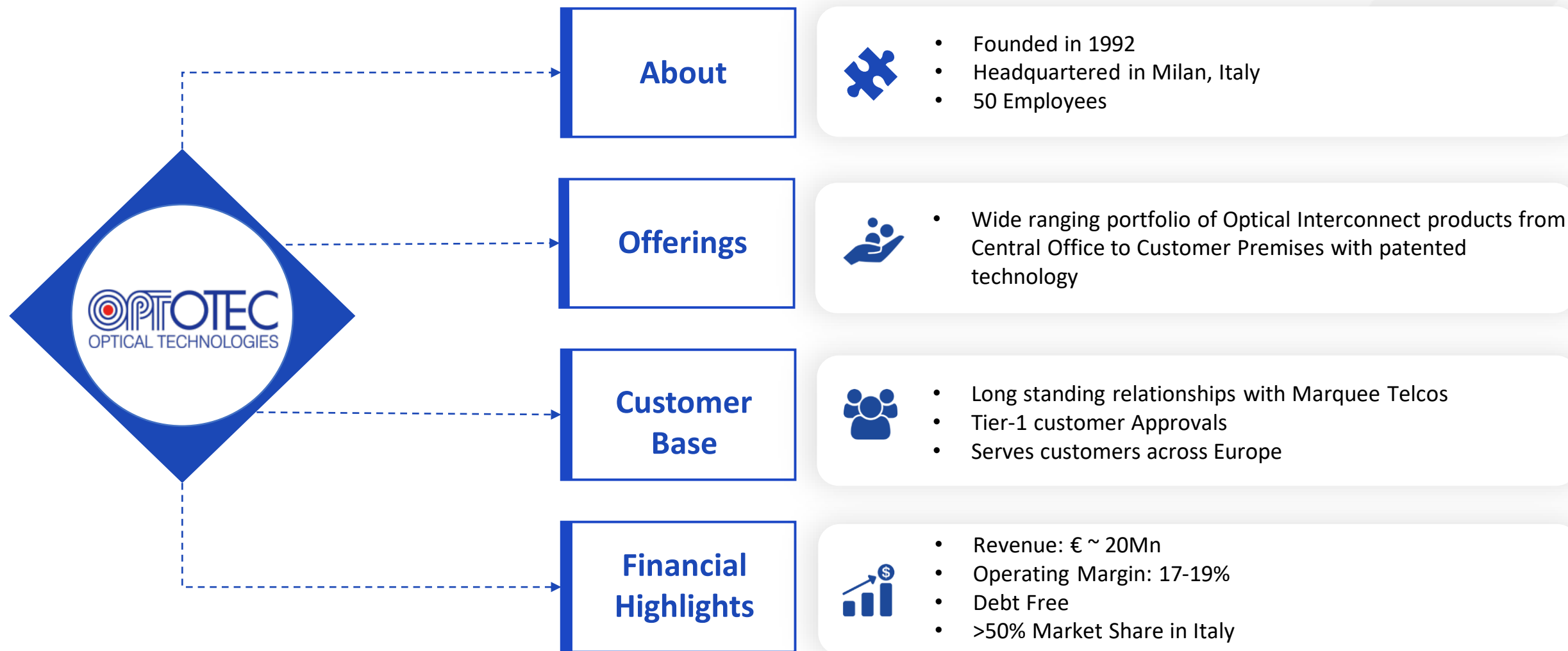
## 3 Large Addressable Market

- Large market of \$ 8-10 bn

## 4 Our Integrated Model

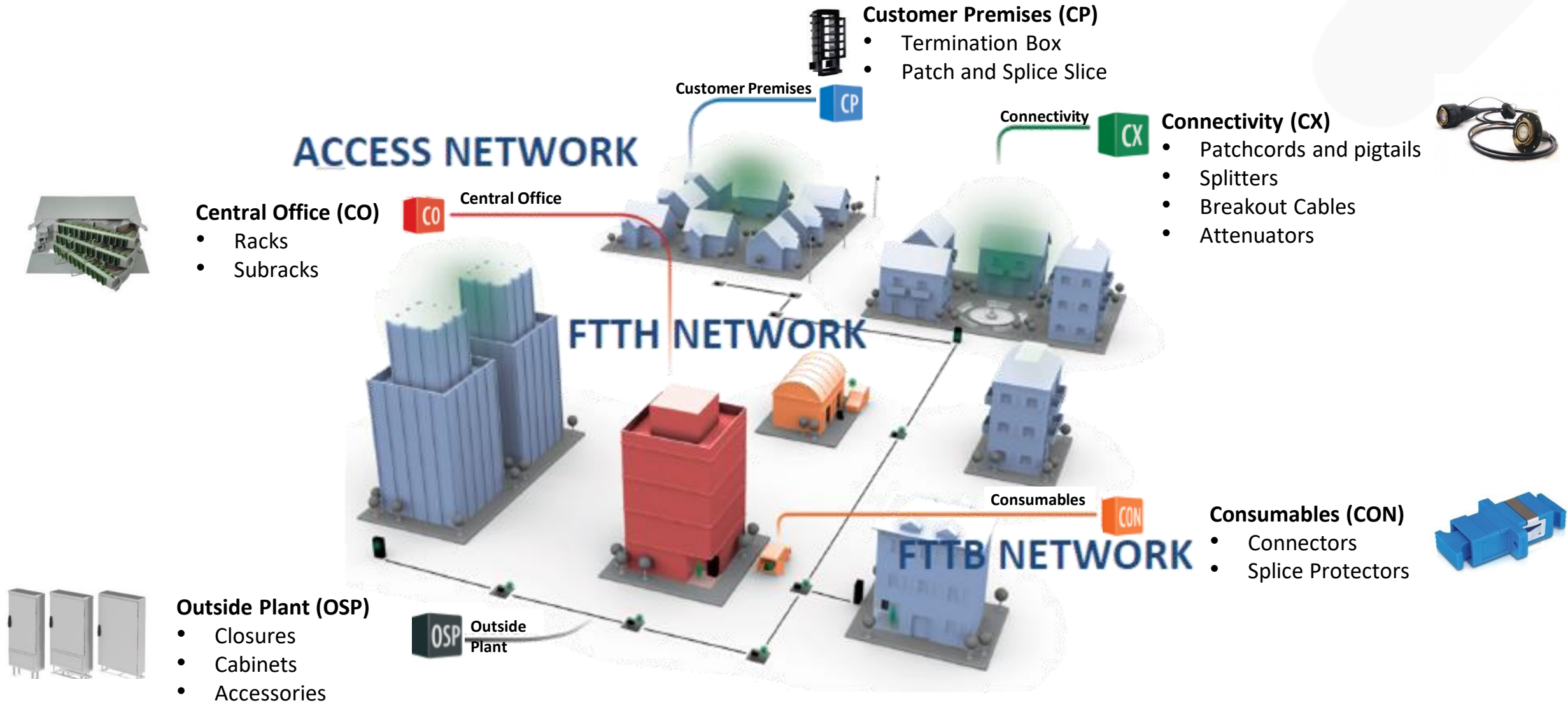
- In line with our converged network services model. Current orders are moving to integrated solution offerings

# Optotec – A Specialized Optical Interconnect Products Company





# End-to-end Products Portfolio - from Central Office to Customer Premises



# Transaction Overview

## Enterprise Value

Enterprise Value of ~ €29Mn (representing 100% acquired at the time of closing)

## Key Highlights

EPS Positive from first year

## Closing

Subject to customary regulatory approvals

# STL and Optotec : Better Together



**Global Customer  
Access**

**Fiber + Cable +  
System Integration**

**Extensive Industrial  
Scale**



**Complete Range of  
Product Portfolio**

**20+ Years of Industry  
Leadership**

**Experienced Team**

**Compelling Value Proposition to Customers with a Complete Product Portfolio of Fiber + Cable + Optical Interconnect**

**Solid Springboard for Combined Product Offering across the Globe**



## Structure

- Optotec will be completely integrated into our Connectivity Solutions Business
- Claudio Mega, CEO to continue leading Optotec with his management team

## Realise Synergies

- Brings together a complementary set of products, capabilities, leadership, and customer relationships

## Future Growth

- Leverage EU presence of Optotec and STL together to provide integrated solutions of fiber, cable and optical interconnect products to customers

# Optical Interconnect – An important milestone for STL

## Heavy Investments in Digital Infrastructure by Network Creators



Telecom



Cloud Company

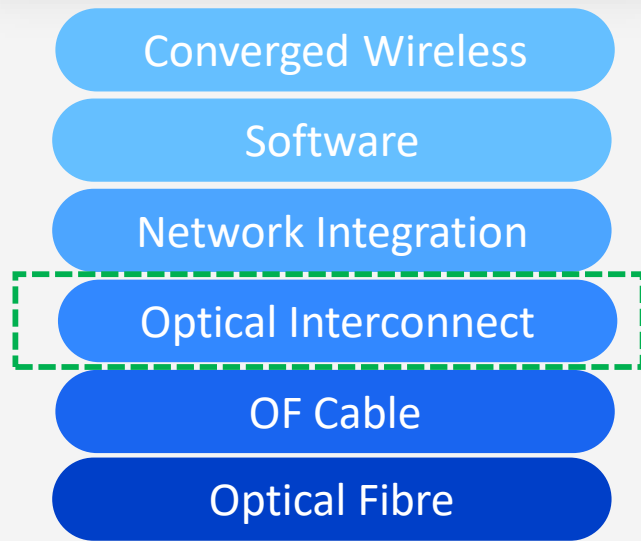


Citizen Networks

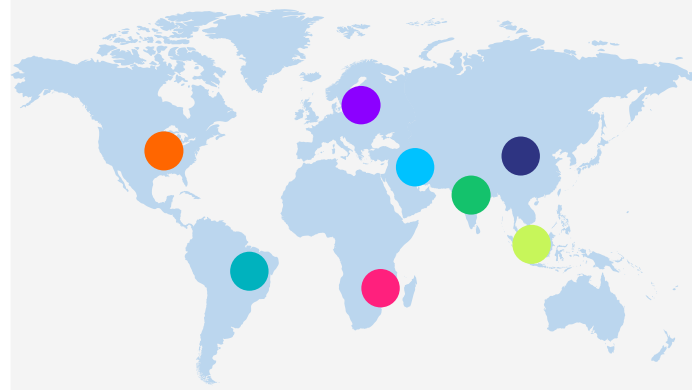


Large Enterprises

## End to End Integrated Offerings Solutions



## Strong Execution Capabilities & Market Access



**Strengthens our European Presence and Opticonn Portfolio**

