



Pioneer Digital Reinvention with Intelligent Revenue & Billing Management



In this customer-centric digital era, CSPs need a scalable, flexible, and highly-automated revenue and billing management platform to monetise subscription and roll-out usage-based digital services.

dBSS is a web-scale platform built using microservices architecture bringing unparalleled agility to the CSPs striving to become Digital Services Providers (DSPs). It provides a mission-critical best-of-suite monetisation platform to CSPs looking to launch innovative offerings in the market, combining both retail and partner billing.

With a fully-modular architecture powered by DevOps, Analytics, Web-scale, Network Software (DAWN), dBSS enables the CSPs in addressing their immediate pain points without a long-running full transformation. The CSPs have the option to choose the components immediately relevant while taking advantage of containerised eco-system built on cloud best practices. The platform exposes RESTful One API for quick integration with the existing infrastructures and partners, creating a dual-speed architecture to best serve the customer needs.

BENEFITS DELIVERED

177%	70%	65%	80%
increase	increase	faster	reduction
in transactions per second for handling 10x capacity	in speed & consistency in application delivery	deployments. New plan/service launch in less than 5 mins	in time-to-market with DevOps and BizzOps
50%	40%	70%	50%
reduction in hardware TCO	reduction in delivery cost	reduction in delivery time	reduction in troubleshooting time

WEB-SCALE: EMBRACE INNOVATION MINDSET

Web-scale provides an extreme level of agility and scalability for designing, deploying and managing cloud-native applications. Powered by robust automation, it enables CSPs to make high-impact changes quickly and securely with a minimal effort, resulting in making the business bigger, smarter and irresistible.

Driven by cloud-native technologies, the web-scale uses open source software to containerise each part of the application, dynamically orchestrate for optimised scheduling and management of resources, and micro-services orientation for increasing the overall agility. The cloud-native technologies offer resilience, manageability and observability to these loosely coupled systems.

Web-Scale Enables:



dBSS ARCHITECTURE



DIGITAL REINVENTION APPROACHES

DIGITAL AUGMENTATION

- Overlay digital engagement, experience & analytics
- Minimal disruption by supporting dual-speed architecture and integration with legacy systems
- 3x increase in lead & conversion

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40% reduction in Subscriber
 Acquisition Cost

GREENFIELD – NEW BRAND STRATEGY

- New Core Platform: Digital Engagement + Analytics + Digital BSS/OSS
- 80% reduction in time to market
- 50% reduction in cost to serve

COMPLETE TRANSFORMATION

- Best-of-suite Digital BSS/OSS to replace the legacy platform
- Radically simplified
- Improved Net Promoter
 Score

KEY BENEFITS

INTEGRATED BILLING

- Integrate retail and partner billing on a single platform
- Launch bundled offerings in the market, increase ARPUs and seamlessly address the new age digital customer needs

POLICY CONTROL & CHARGING

- Monetise digital services in real-time regardless of the customer payment behaviour (prepaid or post-paid) or customer type (individual or enterprise)
- Reduce network load with policy and charging in one box, while shaping the bandwidth based on customer attributes

ANALYTICS-DRIVEN USER EXPERIENCE

- Bring analytical insights to different business functions using Intellza, benefiting both subscribers and partners
- Provide a unique experience to the customers through different touch points with analyticsdriven campaign, loyalty and retention module, and offer recommendation engine
- Segment users and recommend community with data analytics

FASTER TIME-TO-MARKET

DevOps-based delivery model fast forwards idea-to-install and time-to-market new services.

- Simple and end-to-end deployment tool covering development to live production environment
- Support for microservices, easy eco-system integration and automation tools



dBSS - dPCC - dPBRM

SOLUTION VARIANTS

The next-gen dBSS allows the flexibility to select the right solution components based on the service launches and target customers. The platform can be used for creating compelling and bundled offerings made available via all channels – digital, traditional and partners.



Multi-play Mobility Full-stack ideal for New Brands/Enterprise

The real-time convergent billing solution for mobility services to consolidate multiple lines of business supporting all customer types and payment times to improve lead-to-order and order-to-cash journeys, while reducing OPEX. CSPs can launch new brands in their existing markets targeting new age customers or other customer segments



PLATFORM **HIGHLIGHTS**



Policy & Charging Control



On-demand Scalability

The web-scale platform provides on-demand scaling to meet the demands of varying load and availability



Accelerated Integration

API gateway based on TM Forum One API reduces the integration effort and simplifies the architecture

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Rapid Launch

80% reduction in time-to-market new offers or services



Pre-integrated Multi-play Stack

This fully-integrated service-agnostic, multitenant, multi-currency and multi-cloud solution supports the launch of bundled offerings while opening up new revenue channels aligned to 5G and IoT



Analytics-driven Insights

Al and ML-driven billing system with emphasis on customer engagement, transparency and flexibility



Agility

With the ecosystem to enable DevOps and BizzOps CSPs can significantly reduce ideato-install time and cost



Zero Coding

Attribute-driven configuration allows CSPs to roll-out new products and services without any coding



Real-time Response

It enables real-time response for balance control, payments, subscription, reporting, loyalty and bundle sharing



THE TIME TO START THE DIGITAL REINVENTION IS NOW!

The Cloud-ready dBSS seamlessly combines its real-time capabilities with the flexibility, reliability and scalability necessary for CSPs to transform into a DSP. Whether launching new digital services, on-boarding new lines of business or looking to achieve agile operations with DevOps or BizzOps, dBSS helps CSPs to accelerate on their path to becoming a digital service provider.

- Monetise any service, any market and any device, and offer innovative service bundles and apply real-time incentives across all lines of business
- Get never-seen-before agility in marketing and sales. Empower the team to motivate the customers towards more valuable service usage and spending by intelligent pricing offers and services in ways that are compelling to the endcustomer
- Faster, leaner and agile operations through web-scale dBSS/dOSS stack, supporting NFV standards for private cloud deployment, giving CSPs a choice to select what best suit them





Sterlite Technologies Limited

Corporate Office: Godrej Millenium, 9 Koregaon Road, Pune 411001 Maharashtra, India Phone: +91 20 30514000

For queries or demo email us : sales@sterlite.com

www.sterlitetech.com

About Sterlite Technologies:

Sterlite Technologies Limited (STL) is a global leader in end-to-end data network solutions.

We design and deploy high-capacity converged fibre and wireless networks. With expertise ranging from optical fibre and cables, hyper-scale network design, and deployment and network software, we are the industry's leading integrated solutions provider for global data networks. We partner with global telecom companies, cloud companies, citizen networks and large enterprises to design, build and manage such cloud-native software-defined networks.

STL has innovation at its core. With intense focus on end-to-end network solutions development, we conduct fundamental research in next-generation network applications at our Centres of Excellence. STL has strong global presence with next-gen optical preform, fibre and cable manufacturing facilities in India, Italy, China and Brazil and two software-development centres.

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