Safe Harbour

Certain words and statements in this communication concerning Sterlite Technologies Limited ("the Company") and its prospects, and other statements relating to the Company's expected financial position, business strategy, the future development of the Company's operations and the general economy in India & global markets, are forward looking statements.

Such statements involve known and unknown risks, uncertainties and other factors, which may cause actual results, performance or achievements of the Company, or industry results, to differ materially from those expressed or implied by such forward-looking statements.

Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future.

The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, changes in government policies or regulations of India and, in particular, changes relating to the administration of the Company's industry, and changes in general economic, business and credit conditions in India.

The information contained in this presentation is only current as of its date and has not been independently verified. No express or implied representation or warranty is made as to, and no reliance should be placed on, the accuracy, fairness or completeness of the information presented or contained in this presentation. None of the Company or any of its affiliates, advisers or representatives accepts any liability whatsoever for any loss howsoever arising from any information presented or contained in this presentation. Please note that the past performance of the Company is not, and should not be considered as, indicative of future results. Furthermore, no person is authorized to give any information or make any representation which is not contained in, or is inconsistent with, this presentation. Any such extraneous or inconsistent information or representation, if given or made, should not be relied upon as having been authorized by or on behalf of the Company.

The Company may alter, modify or otherwise change in any manner the contents of this presentation, without obligation to notify any person of such revision or changes.

Persons should consult their own financial or tax adviser if in doubt about the treatment of the transaction for themselves

These materials are confidential, are being given solely for your information and for your use, and may not be copied, reproduced or redistributed to any other person in any manner. The distribution of this presentation in certain jurisdictions may be restricted by law. Accordingly, any persons in possession of this presentation should inform themselves about and observe any such restrictions

Company Overview

STL

We Integrate Digital Networks for Our Customers

STL

Customer Segments

- **Telcos**
- **Cloud Companies**
- **Citizen Networks**
- **Large Enterprises**

End-to-End Solutions

opticonn	LEAD 360°	FTTx mantra	netmode
Optical Connectivity	**Fibre Deployment**	**FTTx Access Network**	**Network Modernisation**

One Solution. Countless Opportunities

Portfolio Offerings

Optical Interconnect Products	**Virtualised Access Products**	**Network Software Products**	**System Integration Services**

Unique Capabilities

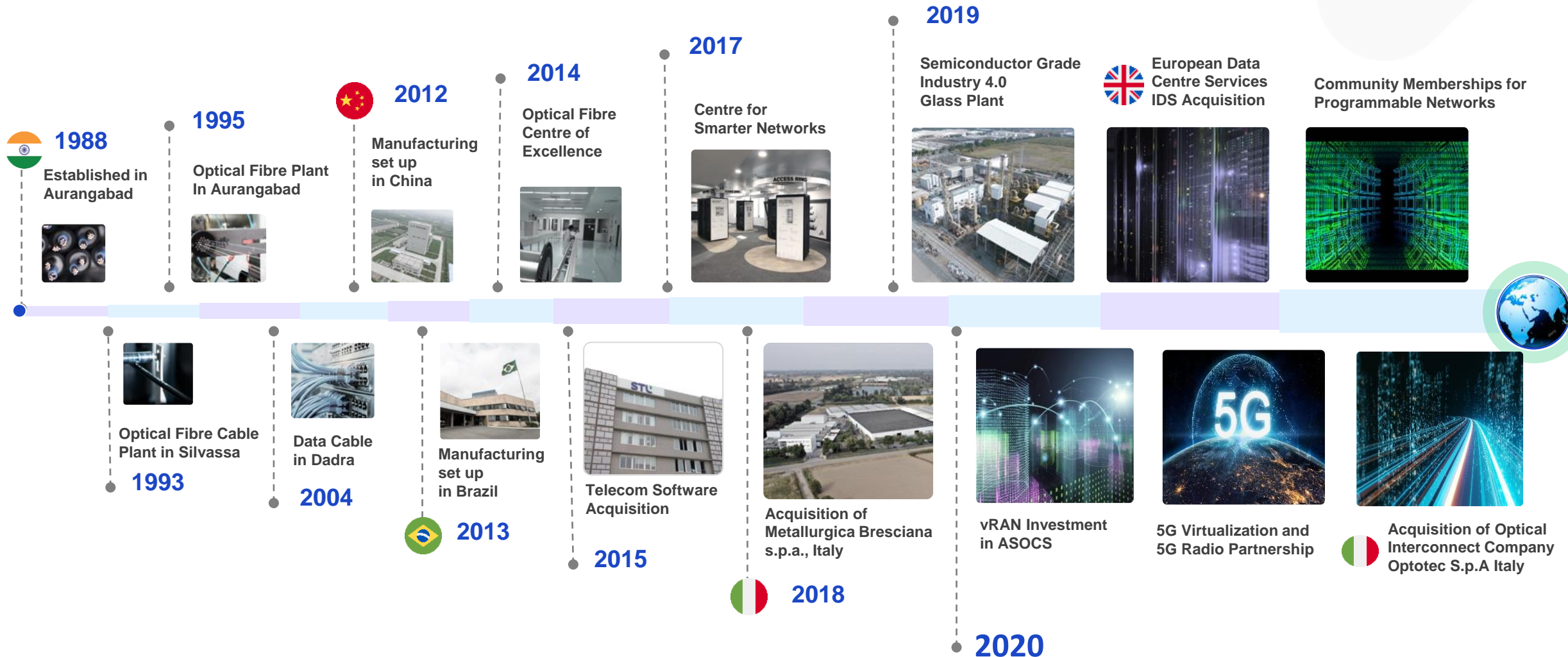| Optical Interconnect Products	Virtualised Access Products	Network Software Products	System Integration Services
• Glass Preform • Optical Fibre • Optical and Specialty Cables • Optical Interconnect Kits	• Programmable FTTx • Virtualised RAN • RAN Intelligent Controller Network Orchestrator	• Digital BSS Platforms • Network Operations Platforms	• Network Design Services • Fibre Rollout Services • Network O&M Services • Data Centre Network • Private Enterprise Network

Starting from optical fibres
We now build digital networks globally

STL

1988
Established in Aurangabad

1995
Optical Fibre Plant In Aurangabad

2012
Manufacturing set up in China

2014
Optical Fibre Centre of Excellence

2017
Centre for Smarter Networks

2019
Semiconductor Grade Industry 4.0 Glass Plant

European Data Centre Services IDS Acquisition

Community Memberships for Programmable Networks

1993
Optical Fibre Cable Plant in Silvassa

2004
Data Cable in Dadra

2013
Manufacturing set up in Brazil

2015
Telecom Software Acquisition

2018
Acquisition of Metallurgica Bresciana s.p.a., Italy

2020
vRAN Investment in ASOCS

5G Virtualization and 5G Radio Partnership

Acquisition of Optical Interconnect Company Optotec S.p.A Italy

Our company in numbers

STL

$687 Mn.

FY20 REVENUE

India (66%), EMEA (27%), America (3%), China (2%), RoW (3%)

7

GLOBAL PRODUCTION FACILITIES
50m fkm optical fibre capacity

GLOBAL FOOTPRINT

MANUFACTURING UNITS

SALES OFFICES

4

INNOVATION CENTRES
Research & Development

462

PATENTS
Across the network layer

Zero

WASTE TO LANDFILL
Shendra, Rakholi, Dadra

30+

NATIONALITIES
~3,100 Employees

Assumption: 1 USD = 75 INR

We have a comprehensive Portfolio of offerings

STĽ

Optical Interconnect Products

- Glass Preform
- Optical Fibre
- Optical and Speciality Cables
- Optical Interconnect Kits

Virtualised Access Products

- Programmable FTTx
- Virtualised RAN
- RAN Intelligent Controller
- RAN Orchestration

Network Software Products

- Digital BSS Platforms
- Network Operations Platforms

System Integration Services

- Network Design Services
- Fibre Rollout Services
- Network O&M Services
- Data Centre Network
- Private Enterprise Network

We have four customer segments

STL

Telcos
to connect

each customer with the latest data applications while ensuring better experience

Cloud Co.
to enable

future applications and immersive content by bringing compute and storage capabilities to the edge

Citizen Networks
to empower

every citizen with high-quality primary connectivity

Large Enterprises
to create

secure networks for the specialized enterprise use cases

We are passionate about new technology development

STL

4 Innovations Centres

with world class R&D capabilities

**Optic Fibre
Centre of Excellence,
Aurangabad**

**Optic Fibre
Cable Design Lab,
Silvassa**

**Centre for
Smarter Networks,
Gurugram**

**STL
Cloud Lab,
Ahmedabad**

Innovating with Startups, Future Disrupters

462 Patents in Optical Connectivity, Network Software & Services and Access solutions

STL named as one of Top Tech Challengers in BCG Tech Challengers Report 2020

With our technology focus & deep engagement, we have delivered results for our customers

STL

30% faster fibre to the home provisioning

Using **Yogalite™ Cable** with Micro-Module for a leading **French Carrier**

2x faster rollout for world's 1st Exabyte network

Using **LEAD360™** and **FTTx Mantra™** for leading **South Asian Telco**

40% cost efficient SDN ready network

Using **FTTx Mantra™**, **iCORE™** to provide high-speed broadband in **4.5 mn homes** in **Telangana**

3x deployment speed for digital inclusion

Using **LEAD 360™** approach to connect **7.5 mn people and 4,045 villages** in **Maharashtra**

50% reduction in cabling requirements

Using **POWER-Tx™** Solution for a **Global Cloud Co.** to serve high Speed data with power

35% reduction in installation cost

Using **TruRibbon™** to serve high capacity data transfer with extremely low latency
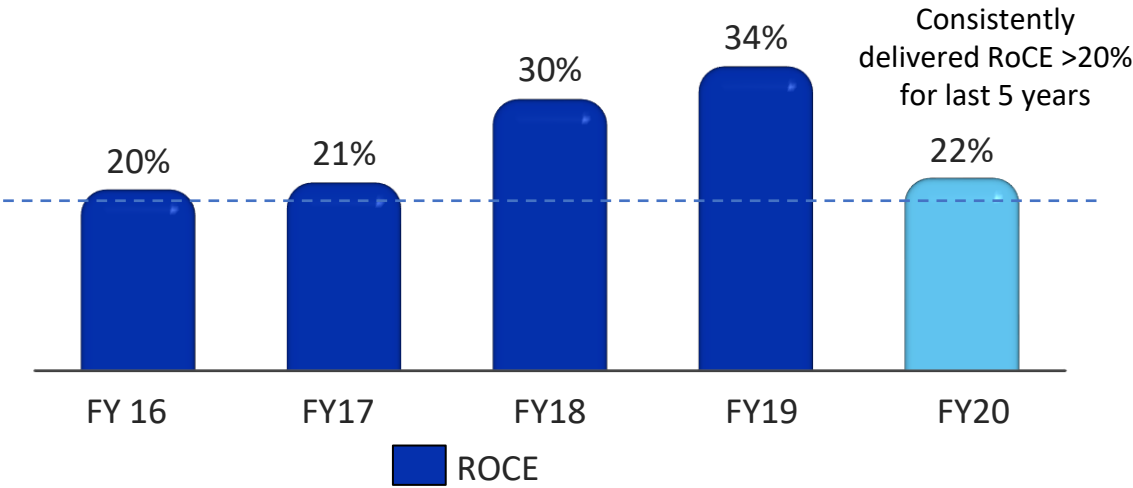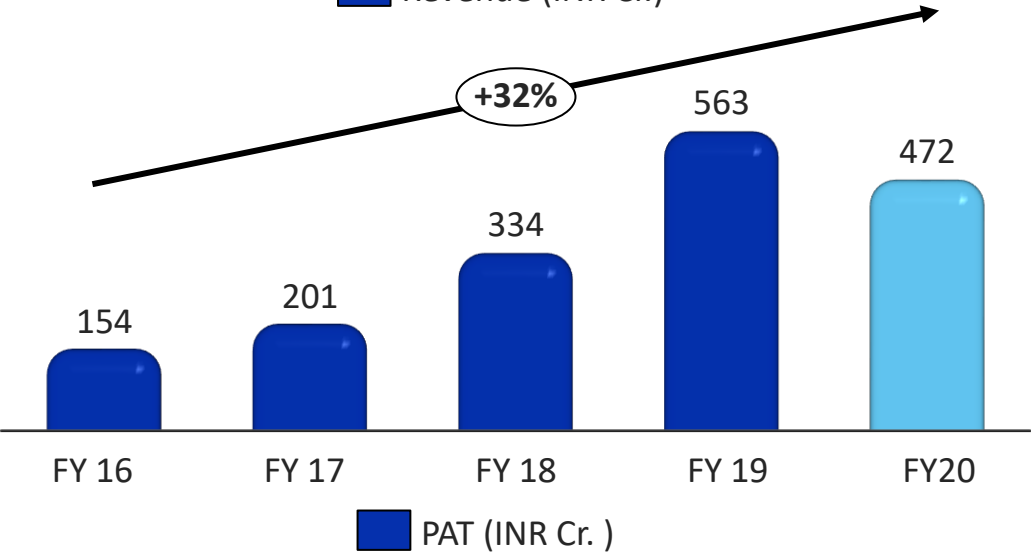
Network modernisation

$500 mn multiyear project across 1600 sites to design, execute, O&M the Indian Naval Network

7x deployment speed in 10k+ Kms OFC network

$350 mn project for creating the **world's largest intrusion-proof** network in J&K for Indian Army

Telco | Citizen Networks | Cloud Co. | Large Enterprises

Alongside, we have also delivered sustainable value for our shareholders

Revenue (INR Cr.)
- FY 16: 2,275
- FY17: 2,594
- FY18: 3,205
- FY19: 5,087
- FY20: 5,154

+23%

EBITDA (INR Cr.)
- FY 16: 475
- FY17: 542
- FY18: 789
- FY19: 1,164
- FY20: 1,104

+23%

PAT (INR Cr.)
- FY 16: 154
- FY 17: 201
- FY 18: 334
- FY 19: 563
- FY20: 472

+32%

ROCE
- FY 16: 20%
- FY17: 21%
- FY18: 30%
- FY19: 34%
- FY20: 22%

Consistently delivered RoCE >20% for last 5 years

FY 20 PAT adjusted for exceptional item net of tax
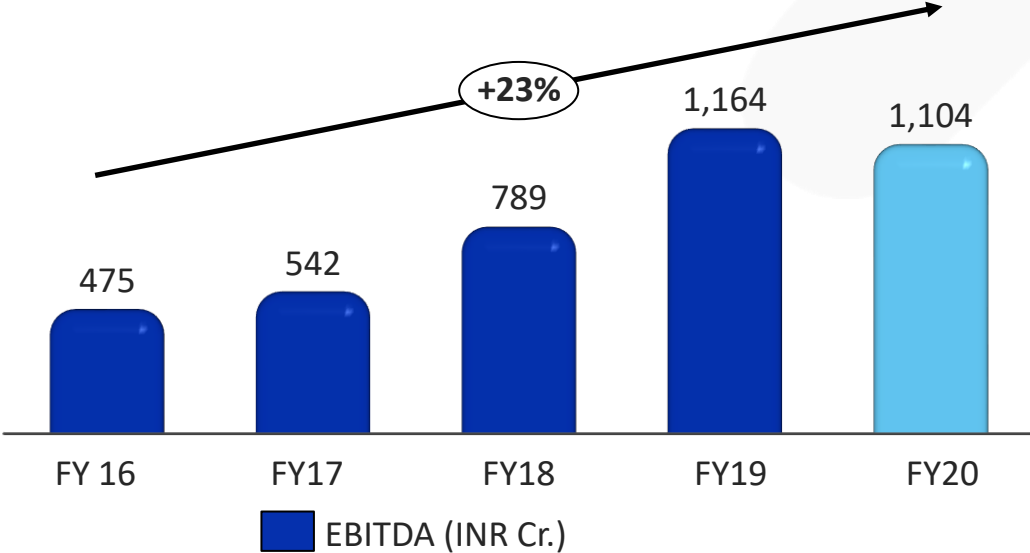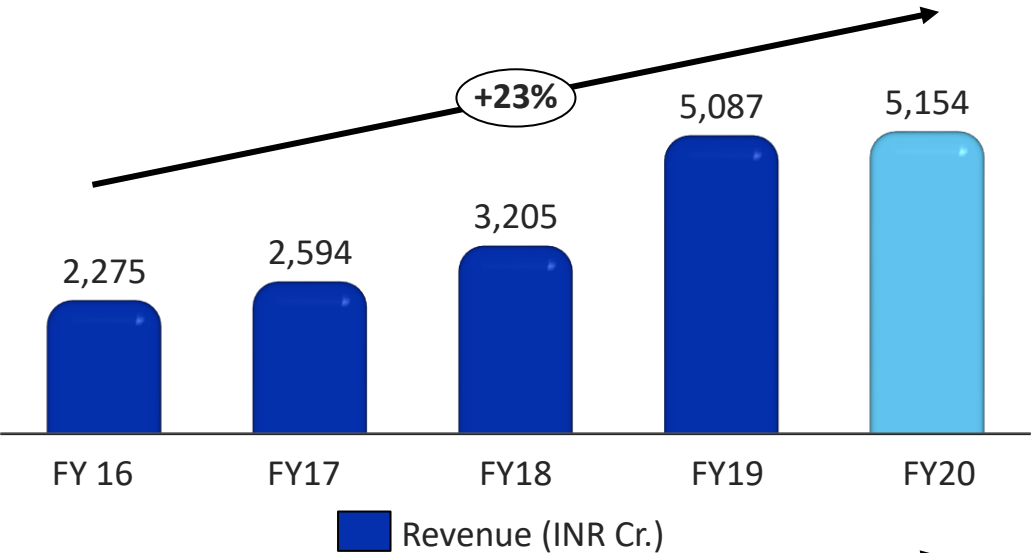
Above all, we are driven by our purpose to transform everyday lives across communities

STL

Environment | Social | Governance

Eco-friendly & Responsible Operations

Caring for our people & the environment

Policies & Systems
on Human Rights, Labour Practises, Fair Wages

900,000 m^3
Water recycled and reused at STL and replenished in surrounding communities

6,000+ tCO2e
Avoided through in-plant initiatives and plantations in surrounding communities

CSR Initiatives

Enabling millions using tech & connectivity

1.32M+
lives impacted

Signatory
To the UNGC

3,000+
Rural women Empowered

1,000+
Individuals digitally empowered

World's 1st ZWL Certified

Driving Sustainability

64,000+ MT
Waste diverted from landfills

94%
of our industrial waste does not go into landfill

830 MT
Plastic saved through innovative packaging

3R
Approach to reduce, reuse, recycle

Sustainability Goals

2030: Towards a Cleaner & Greener Future

100%
- STL manufacturing locations ZWL certified
- Water Positivity
- Sustainable Sourcing
- STL products families covered under LCAs
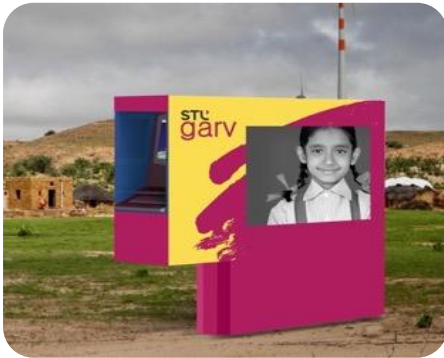
50%
Reduction in STL's carbon footprint

CSR Goals

2025: Facilitating a More Inclusive Society

5 Million
- Impacting 5M lives
- Undertaking 5M plantations
- Replenishing 5M cubic meters of water in communities

CSR Initiatives and its Impact

Innovating for good

Transform
Rural India (Piloting in 11 villages) for digital readiness

Results
- 27% increase in internet usage
- 76.2% women using supplementary education
- 50% more usage of Govt. Apps
- 8.7 average user rating

STL Garv

- Launched at a power packed virtual event by Shri Amitabh Kant, CEO Niti Aayog
- Industry's first 'Digital Inclusion' solution.
- Impacting over 54k lives across Maharashtra, Telangana, and Uttar Pradesh
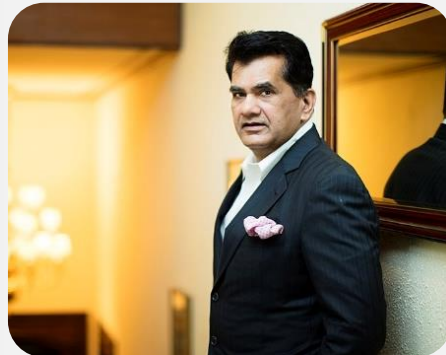
Skilling for a better future

86k
Trained Professionals

16K
Certified Professions

Academy
training for deployment of future ready networks

STL Academy

- Now in Guinness Book world Record
- World's largest online workshop

The Digital
Networks Growth Story

We have seen an evolution from Telecom to Digital

Video

Geospatial

AR/VR

Voice

Content Platform

Apps

Content

Data

Digital

**Connectivity
Storage
Processing
Analytics/AI**

Agriculture

Banking

Healthcare

Entertainment

CONSUMER

ENTERPRISE

Security

Gaming

Automotive

Defense
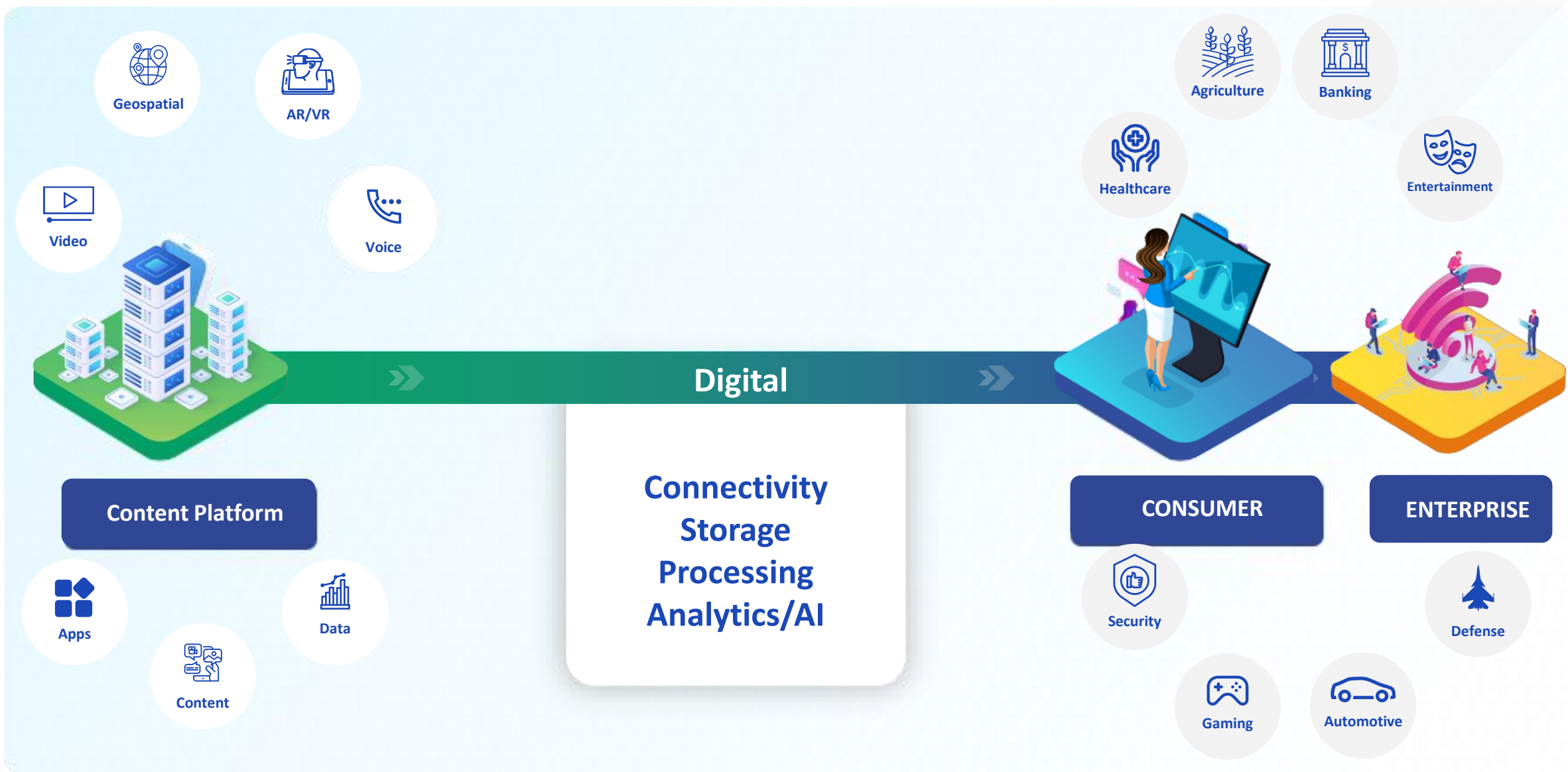
2020 was a year of inflection for digital networks

STL

a User growth accelerated significantly
~2Mn users added daily in 2020

26%

7%

51%

17% 60%

2009   2019 2020

■ % of connected population   ■ Avg annual growth rate
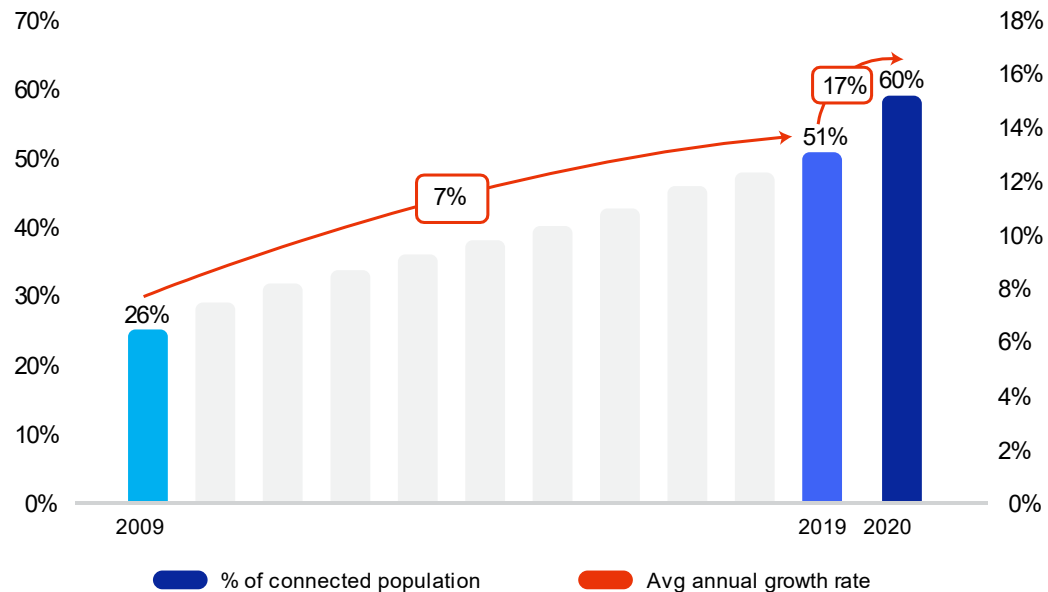
Figures from Statista

b Network creators decided to invest disproportionately
Multi bn. $ commitments, urgency

SILVERLAKE | VISTA EQUITY PARTNERS | GENERAL ATLANTIC
KKR | TPG | L CATTERTON
ADIA | MUBADALA | intel Capital | Qualcomm ventures

Jio

Jio Platforms, India raised $20.2 bn. capital

BOSCH Invented for life | Lufthansa

Enterprise spectrum saw huge demand in US, UK, Germany,

Many companies applied to set up **local 5G networks.**

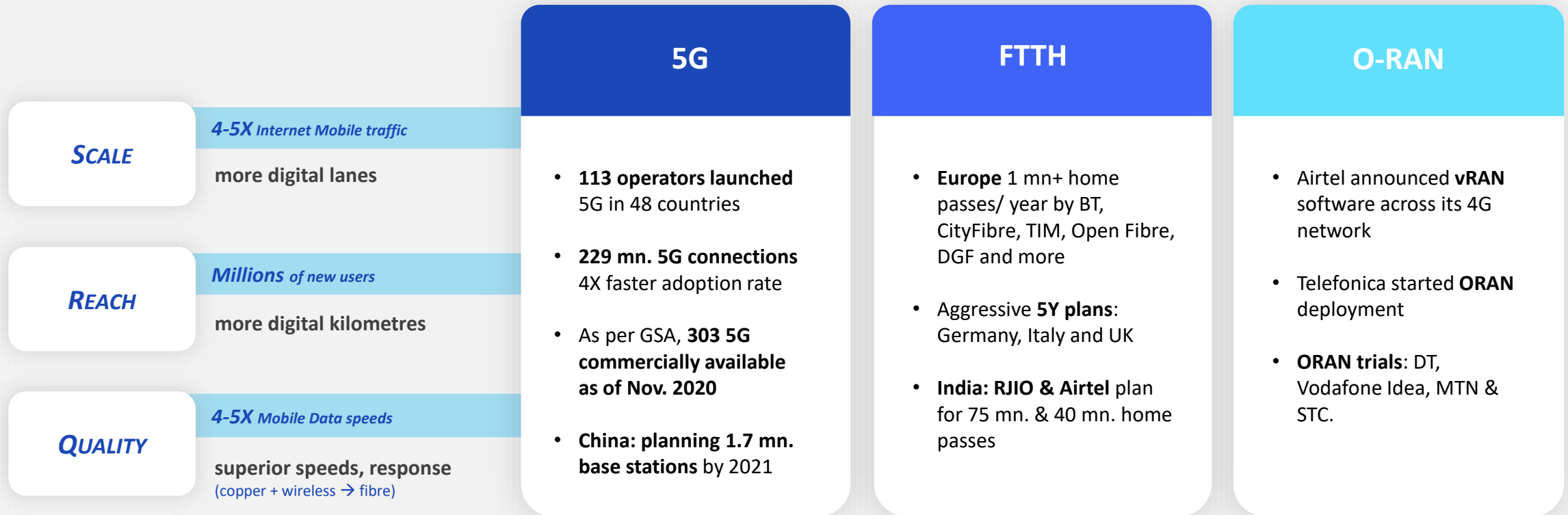Federal Communications Commission

allocated **$9.2 bn**. In reverse auction for rural digital opportunity fund

Google

Announced investment of **$10 Bn** in US data centres & offices in 2020

2021 has kickstarted the decade long network creation cycle

The decade of network creation
New technologies are solving for scale, reach and quality

STL

		5G	**FTTH**	**O-RAN**

SCALE

4-5X *Internet Mobile traffic*

more digital lanes

REACH

Millions *of new users*

more digital kilometres

QUALITY

4-5X *Mobile Data speeds*

superior speeds, response
(copper + wireless → fibre)

5G
- **113 operators launched** 5G in 48 countries
- **229 mn. 5G connections** 4X faster adoption rate
- As per GSA, **303 5G commercially available as of Nov. 2020**
- **China: planning 1.7 mn. base stations** by 2021

FTTH
- **Europe** 1 mn+ home passes/ year by BT, CityFibre, TIM, Open Fibre, DGF and more
- Aggressive **5Y plans**: Germany, Italy and UK
- **India: RJIO & Airtel** plan for 75 mn. & 40 mn. home passes

O-RAN
- Airtel announced **vRAN** software across its 4G network
- Telefonica started **ORAN** deployment
- **ORAN trials**: DT, Vodafone Idea, MTN & STC.

The decade of network creation
5G & FTTH deployments are revving up the optical demand

STL

Optical fiber demand buoyed by investments in digital infrastructure

Units: Mn. fkm.

242
H2 2019 A

214
H1 2020 A

+19%

255
+5%
H2 2020 E
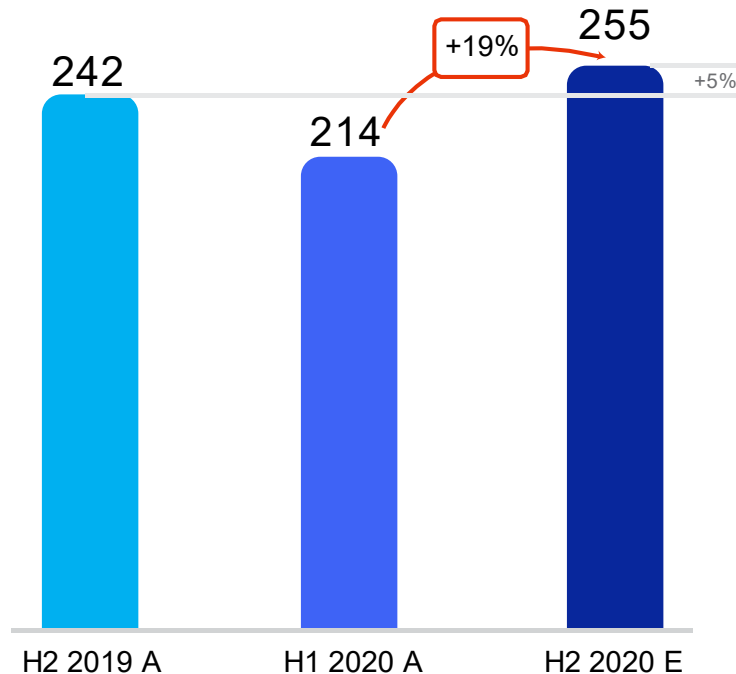
H2 2020 estimated growth at 5% YoY, 2021 growth estimated at 7% YoY

N. America
Continued growth in deployments specially from tier 2 / 3 carriers

CHINA
Market started to grow on back of 5G base stations deployment

EUROPE
Buoyant FTTH demand, slightly slowed down by the second COVID wave

INDIA
Expected revival in 2021 on back of FTTH deployments & demand from Bharatnet

Source: CRU

The decode of network creation
Next gen networks are being built on 4 technology confluences

STL

Close to the Edge **EDGE**	**At the Edge**	By 2025, **75%** of enterprise-generated data will be created and processed at the edge – as against **10 %** in 2018 — **Gartner**
Seamless Wired & Wireless **CONVERGED**	**Optical** & **Radio**	**FTTH network** can be very easily made **ready for 5G** with minimal additional investment — **Fibre to the Home Council Europe**
Enhanced Experience **COMPUTE**	**Connectivity** & **Compute**	Micro data center market will leap from **$3 bn.** in 2018 to nearly **$15 bn.** by 2025 — **Global Market Insights** Insights to innovation.
Agile, Scalable, Agnostic **DISAGGREGATED**	**Hardware** & **Software**	Dish plans to cover **70% of the US population** by June 2023 with its standalone Open RAN-based 5G network — **dish**

STL Unique Value Proposition

	1	2	3	4	
Company Overview	The Digital Networks Growth Story	STL Unique Value Proposition	Q3 FY21 Updates	STL Financials	Annexure

STL predicted and prepared itself for these technology confluences

STL

LARGE SCALE NETWORKS

SYSTEM INTEGRATION

10 Years Network Design & Integration Solutions

OPTICAL INTERCONNECT

25 years

Extraordinary track record Globally respected

VIRTUALIZED WIRELESS
(SOFTWARE, CLOUD)

5 years

Strategic alliances and product development

=

Digital Network Integrator

Close to the Edge
EDGE

Seamless Wired & Wireless
CONVERGED

Enhanced Experience
COMPUTE

Agile, Scalable, Agnostic
DISAGGREGATED

At the Edge

Optical	&	Radio
Connectivity	&	Compute
Hardware	&	Software

STL can integrate all these technologies

We have 25 years of experience in optical connectivity

STL

Optical Fibre ———————— **Optical Fibre Cable** —————— **Speciality Cable**

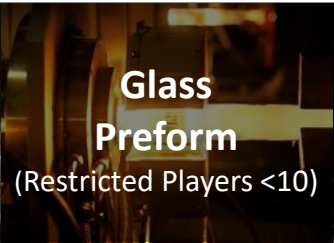| Waluj Aurangabad India | Shendra Aurangabad India | Jiangsu Sterlite Tongguang Fibre Co. Limited Haimen-City China | Rakholi Silvassa India | Metallurgica Bresciana Dello Italy | Sterlite Conduspar Parana Brazil | Dadra & Nagar Haveli India |

Pure Silicon

Glass Preform
(Restricted Players <10)

Optical Fibre
(Limited Players <50)

Optical Fibre Cable
(Cable Manufacturers <200)

Optical Interconnect

> STL's unique manufacturing capabilities with full vertical integration. Also top 3 integrated fibre producer globally

7
GLOBAL PRODUCTION FACILITIES

50M
FKM OPTICAL FIBRE CAPACITY

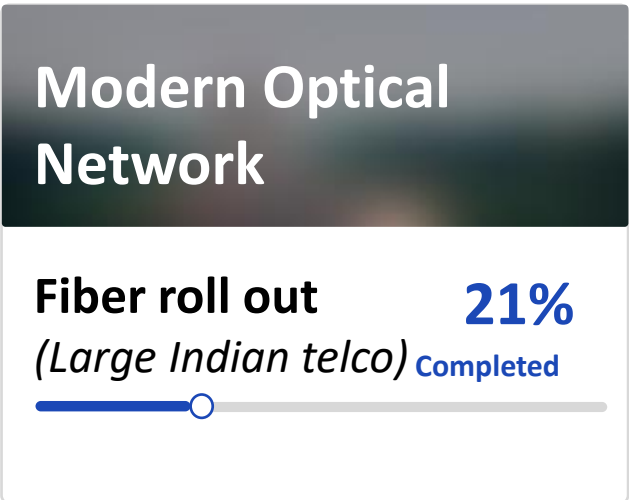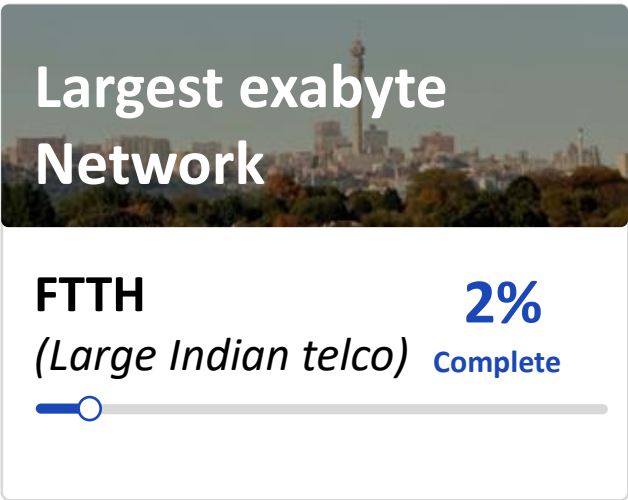**33M***
FKM OPTICAL FIBRE CABLE CAPACITY
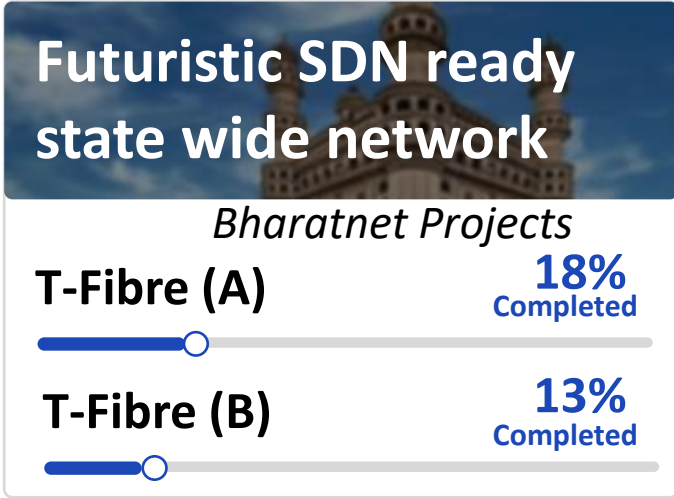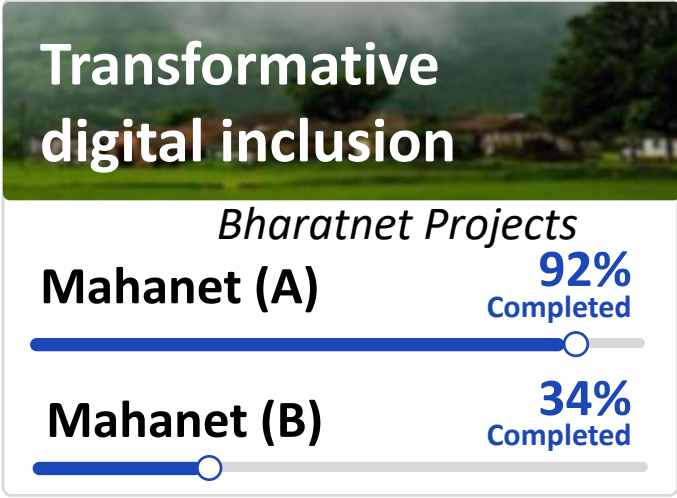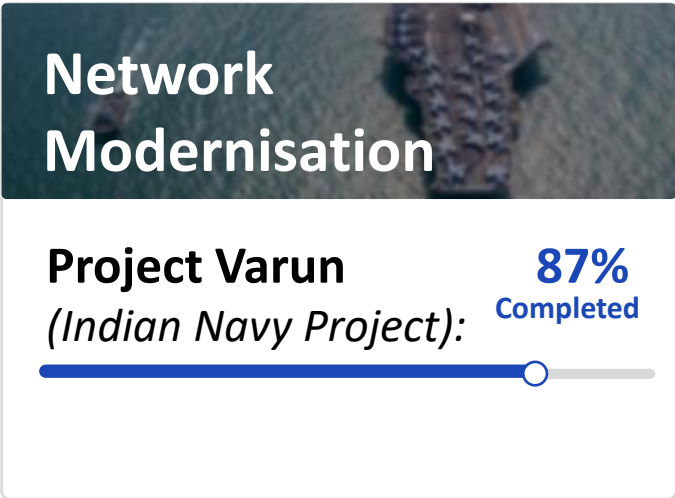
Industry 4.0 standards
Fully automated machinery with robotic operations

Efficient supply chain
Reduced delivery times and SCM cost

* Plan to reach by Jun 2021

We have expertise to integrate large-scale complex digital networks

Network Modernisation

Project Varun **87%**
(Indian Navy Project): **Completed**

Transformative digital inclusion

Bharatnet Projects

Mahanet (A) **92%**
Completed

Mahanet (B) **34%**
Completed

Futuristic SDN ready state wide network

Bharatnet Projects

T-Fibre (A) **18%**
Completed

T-Fibre (B) **13%**
Completed

Largest exabyte Network

FTTH **2%**
(Large Indian telco) **Complete**

Modern Optical Network

Fiber roll out **21%**
(Large Indian telco) **Completed**

We have developed an ecosystem in wireless access technologies

STL 5G & Access Solutions

Hardware
Edge-core®
Zyxel   Alpha networks

Virtualization
ASOCS On-premise mobile clouds
vmware®

Radio
XILINX   VVDN TECHNOLOGIES
NXP   Saankhya Labs S

Software
STL

Academic Alliances
MIT | IIT-M RUTGERS

Open Networking Standards
O-RAN ALLIANCE   ONF Open Networking Foundation
3GPP A GLOBAL INITIATIVE   ONAP OPEN NETWORK AUTOMATION PLATFORM

Our future roadmap is built on 5 strategic pillars

1

Technology-led E2E Solutions

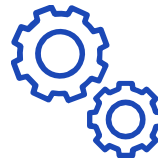Increasing market share by integrated technology

2

Ecosystem Alliances and Investments

Increase Addressable Capex through strategic investments

3

Large – Scale Complex Integration

Developing better integration practices

4

Key Accounts Management

Target 21 KAMs globally

5

Top Talent and Culture

Drive good returns to our stakeholders /community

Q3 FY21
Updates

STL

	1	**2**	**3**	**4**	
Company Overview	The Digital Networks Growth Story	STL Unique Value Proposition	Q3 FY21 Updates	STL Financials	Annexure

Our flagship optical connectivity portfolio is now complete

STL

Tech-led solutions

E2E integrated optical solutions

- **STELLAR FIBRE** - World's leading bend insensitive optical fibre

- **CELESTA CABLE** - Ultra high density cable, rated better than the best

- **Prepared Subsystems KITS-** Underground & aerial optical interconnect kits

opticonn

OPTOTEC OPTICAL TECHNOLOGIES

Wide Ranging OI Portfolio

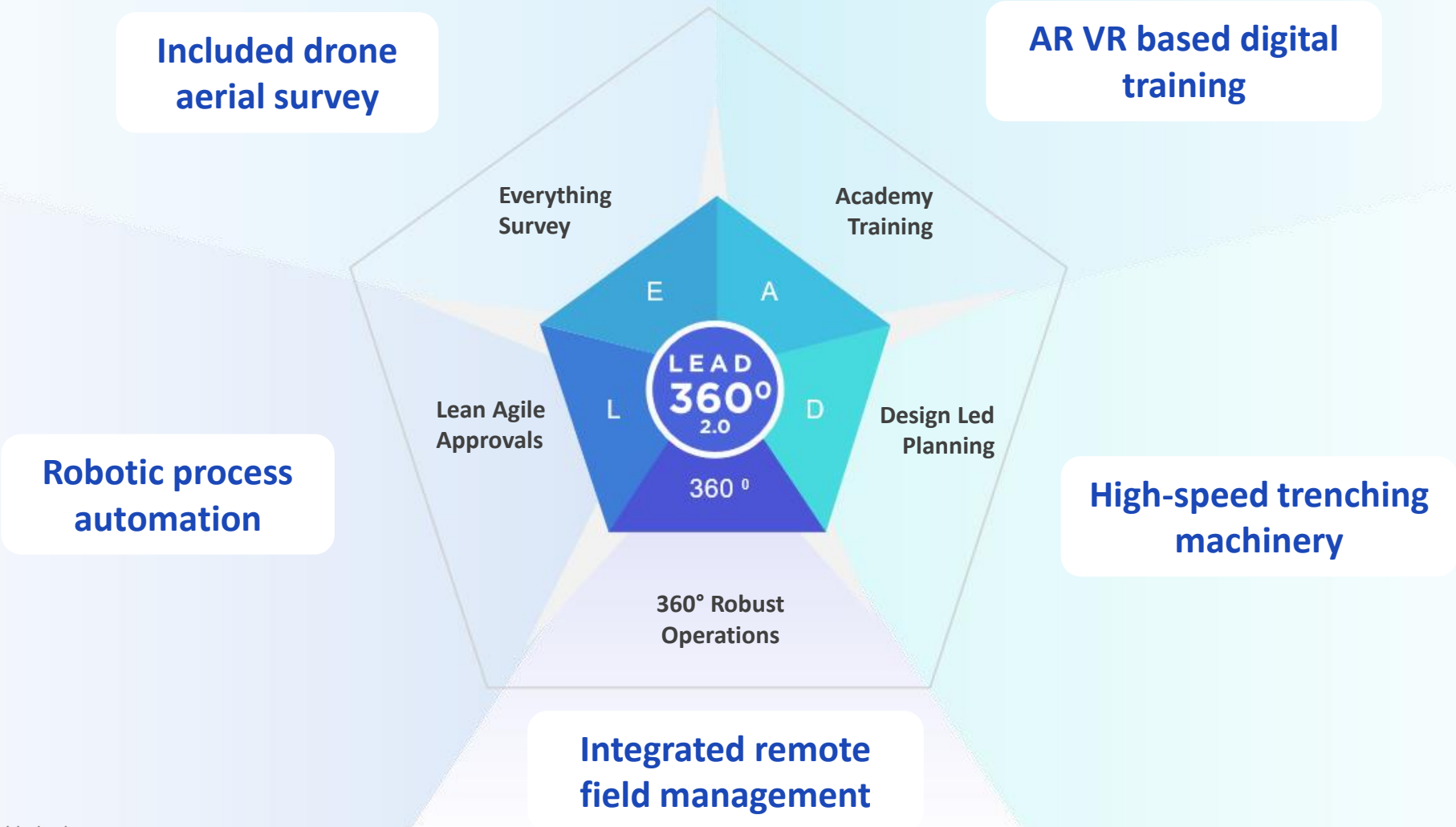Addressable market $8-10 Bn.

Spring board for combined offering

We have made tech-enhancements to our integration and delivery solutions

STL

Tech-led solutions

STL LEAD 360° 2.0

Included drone aerial survey

AR VR based digital training

Everything Survey

Academy Training

E   A

LEAD 360° 2.0

L   D

Lean Agile Approvals

Design Led Planning

360°

Robotic process automation

High-speed trenching machinery

360° Robust Operations

Integrated remote field management

We have launched a range of commercially viable wireless solutions

Tech-led solutions

5G Multi-Band Radio

Comprehensive Open RAN (Radio Access Network) solution spanning across Radio Unit (RU), Centralized Unit (CU) and Distributed Unit (DU)

Garuda

An O-RAN compliant, indoor small cell solution

Wi-Fi6 Access Solution

An integrated solution that leverages Wi-Fi 6 technology to provide carrier-class connectivity in dense environment

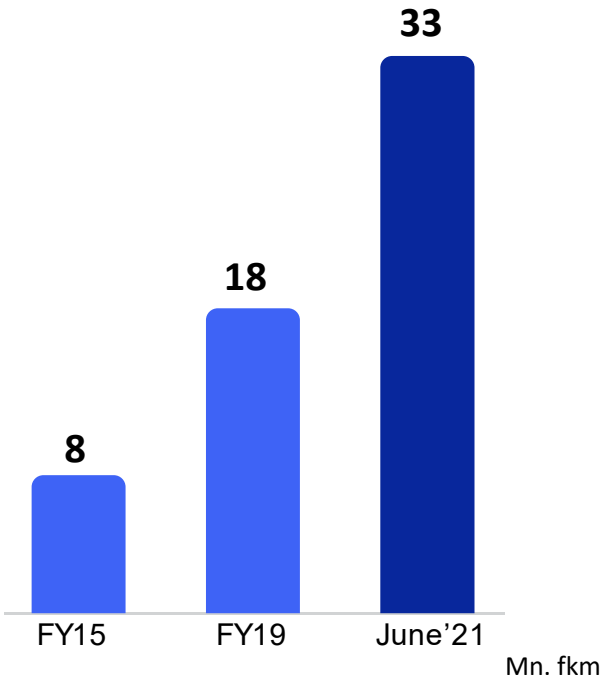# We are investing in OFC capacity expansion

OFC capacity expansion to 33 mn.

Ecosystem, Investments

Optical fibre cable capacity

33

18

8

FY15 FY19 June'21

Mn. fkm

OFC expansion project is on track vis-à-vis timeline & budgeted cost

Large scale projects with tier-1 telco & cloud players

Large-scale integration

airtel | STL

End-to-end fiber roll out
across multiple states in **India**

One of the largest
Cloud Player

STL

The interconnection
of **data centers** in **Europe**

We are driving deep customer engagement with a focus on 21 key accounts in India, Europe & MEA

Key accounts management

Built Organization with KAM Expertise

+

Investing in Processes and Capability

=

Deep Engagement with Key Accounts

Account Based Organization
Regional multi-disciplinary teams

Global Experts in Customer Engagement
From Nokia, Prysmian, Infinera

Multi-disciplinary Teams
Hackathons, Tech sparks, War rooms

Systems for KAM
Salesforce adoption, Blue Sheets (Miller Heiman)

Revenue:
Increased share of Capex

Spread:
E2E Solutions Engagement
Adding Services, Cables, Networks design and Virtualization to KAMs.

New Tech Development:
Driven by Customer POCs
Customer Involvement in 5G Multiband Wifi6, High Fibre Count IBR

We are getting top global talent to drive strategic outcomes

Top talent

Key Account

Sandeep Girotra

Global Sales Head STL

25 years of experience building Key Accounts and driving 10x growth at Nokia

Technology

Srinivasan Jagadeesan

Head, Wireless Product Development

30+ years of experience in new product development & systems engineering

Policy

Anjan Das

Chief Policy Advocacy Officer

More than 3 decades of experience in strengthening India innovation ecosystem. Worked as Executive Director at CII

UK Services

Keith Rowley

Chief Delivery Officer, Network Services, UK

20+ years of experience in communications Industry driving strategic initiatives and transformation programs

Software

Saikat Mitra

Chief Operating Officer, Network Software

24 years of experience in telecom industry leading companies with special focus on technology innovation & customer engagement

STL Financials

Company
Overview

1
The Digital Networks Growth Story

2
STL Unique Value proposition

3
Q3 FY21 Updates

4
STL Financials

Annexure

Our participation funnel is growing ….

Key Opportunities

LARGE EUROPEAN TELCO

FTTH ROLLOUT
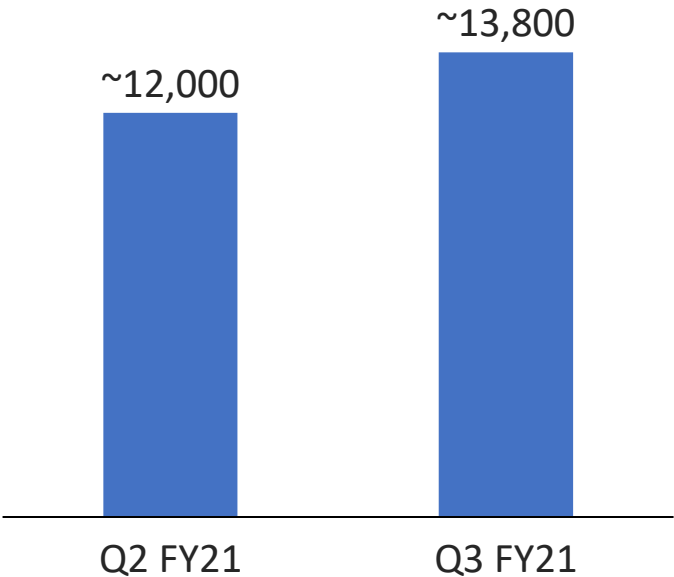
LARGE EUROPEAN TELCO

OPTICONN

LARGE INDIAN TELCO

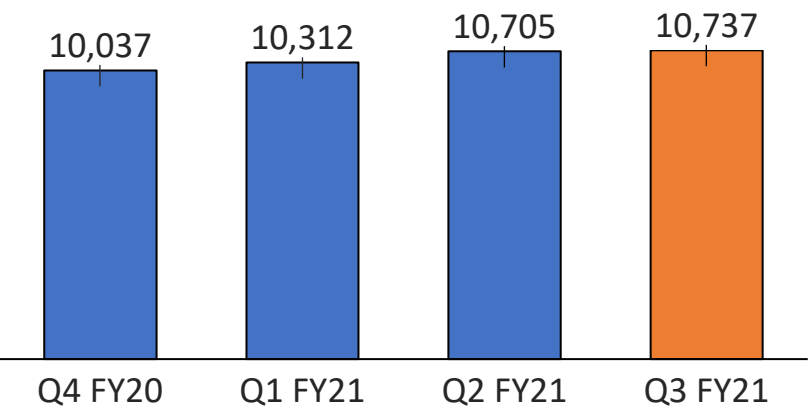*ACCESS SOLUTIONS*

CITIZEN NETWORKS

FIBER ROLLOUT

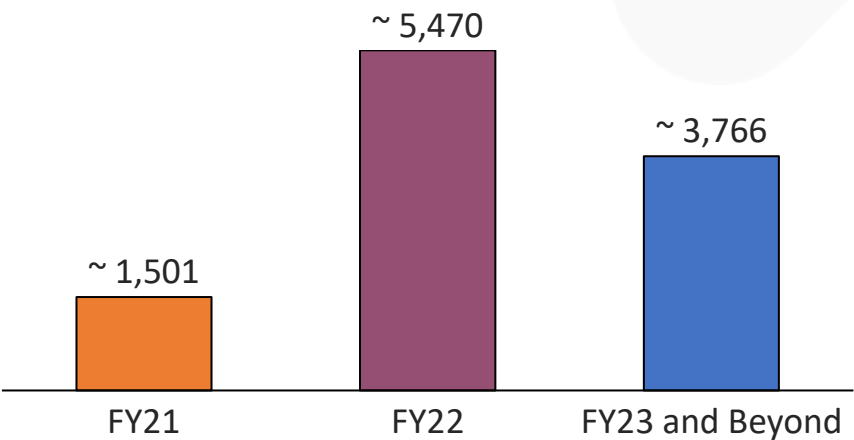**Open Participation Funnel (Rs. Cr.)**

~12,000 — Q2 FY21

~13,800 — Q3 FY21

Translating into healthy order book

Open Order Book (Rs. Cr.)

Q4 FY20	Q1 FY21	Q2 FY21	Q3 FY21
10,037	10,312	10,705	10,737

Order Book Spread (Rs. Cr.)

FY21	FY22	FY23 and Beyond
~ 1,501	~ 5,470	~ 3,766

Open Order Book Customer Segment wise

- Telcos 47.8%
- Citizen networks 34.3%
- Enterprises 17.5%
- Cloud 0.4%
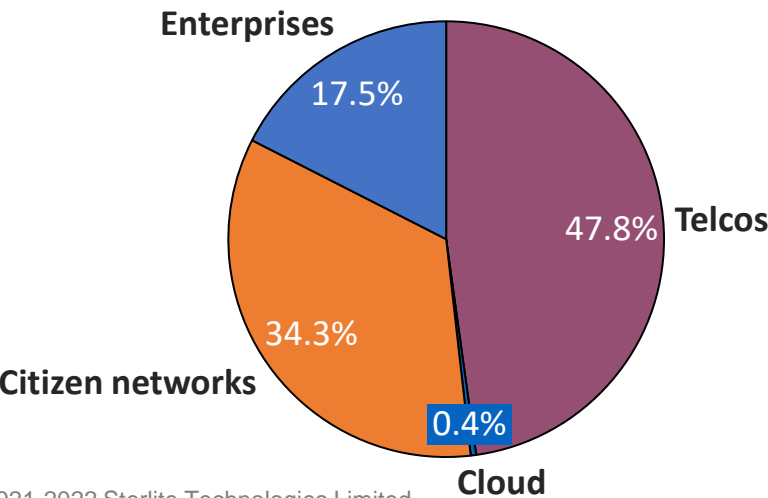
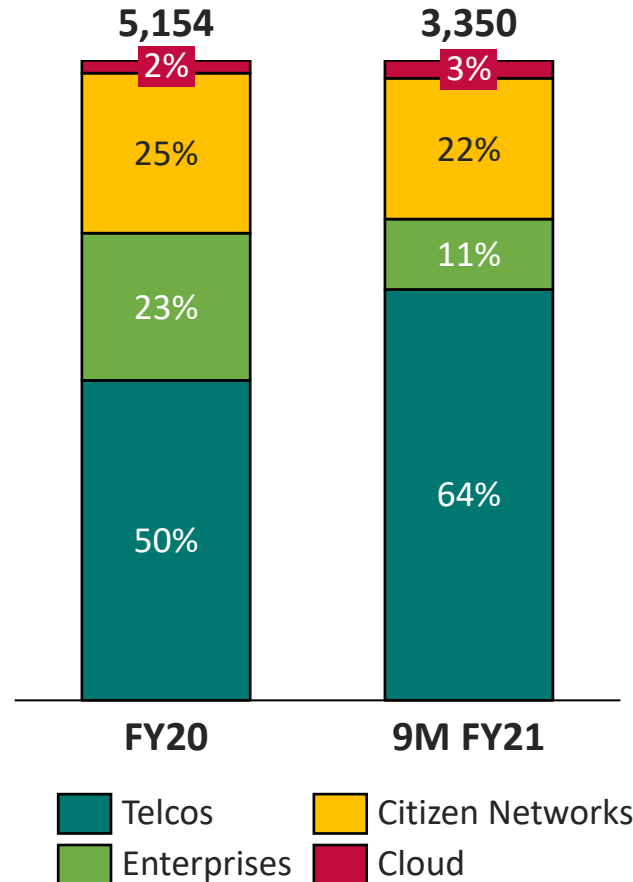**Open Order Book Split**

- Capex 75%
- O&M 25%
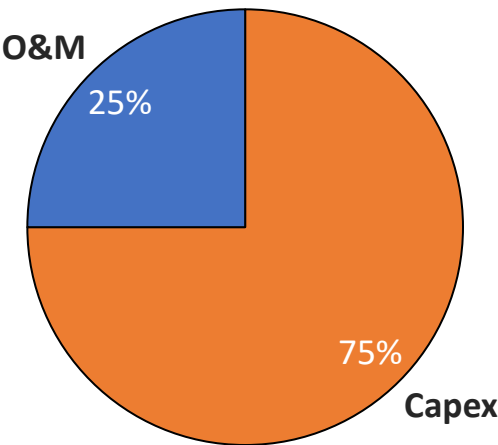
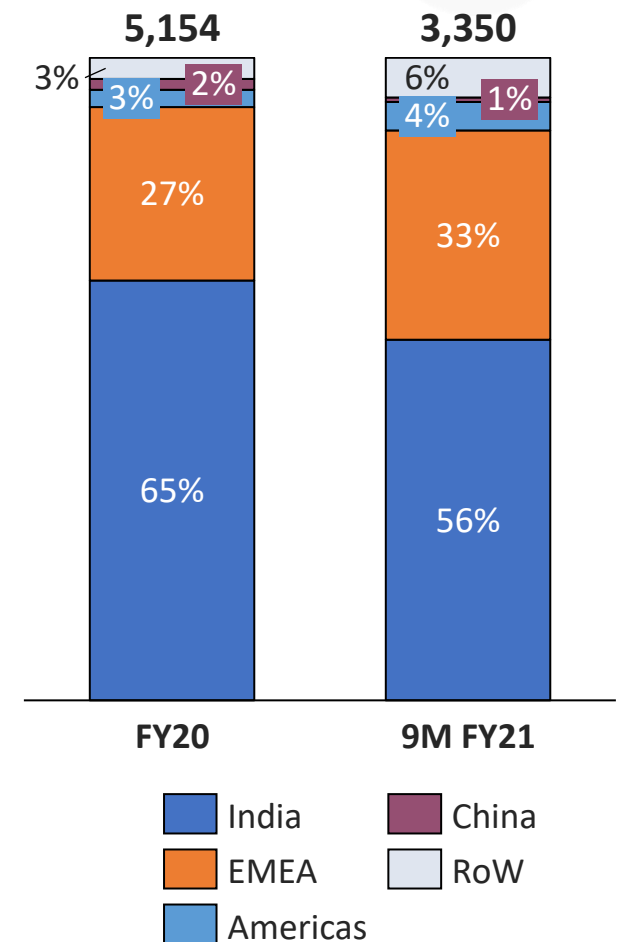# Revenue mix is balanced across customers and geographies

Key Order Wins
Q3 FY21

- A five year, multi million dollar contract for supply, warranty & maintenance of **5G RAN systems**

- **Opticonn solution** for a leading **telecom player in Europe**
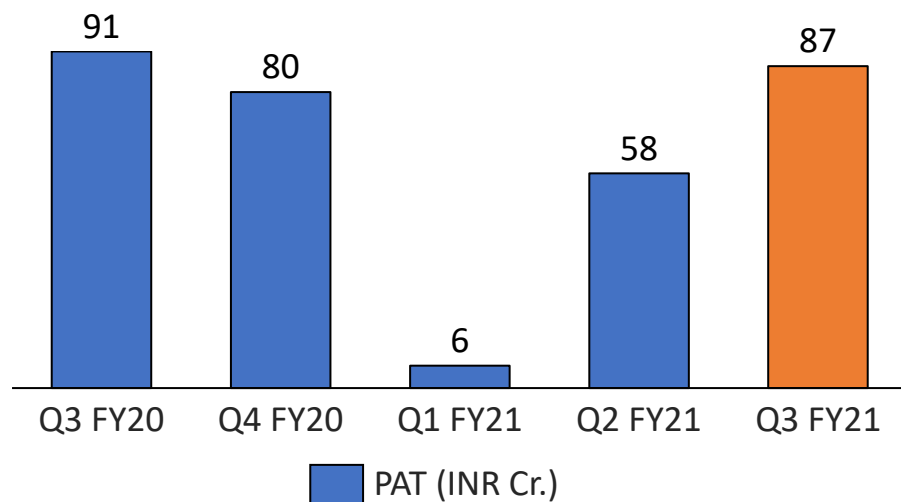
- **IBR cable** (6912 fibers) for a leading **hyperscale** company.

Customer Segments
Revenues (Rs. Cr.)

5,154

FY20
2%
25%
23%
50%

3,350

9M FY21
3%
22%
11%
64%

- Telcos
- Enterprises
- Citizen Networks
- Cloud

Geographical Distribution
Revenues (Rs. Cr.)

5,154

FY20
3%
3%
2%
27%
65%

3,350

9M FY21
6%
4%
1%
33%
56%

- India
- EMEA
- Americas
- China
- RoW

Focus markets are India, Europe & Middle East and America

37

We have grown our revenues in Q3 on QoQ by 13% and YoY by 9%

Revenue (INR Cr.)

Q3 FY20	Q4 FY20	Q1 FY21	Q2 FY21	Q3 FY21
1,203	1,160	876	1,160	1,314

EBITDA (INR Cr.)

Q3 FY20	Q4 FY20	Q1 FY21	Q2 FY21	Q3 FY21
247	226	131	212	238

PAT (INR Cr.)

Q3 FY20	Q4 FY20	Q1 FY21	Q2 FY21	Q3 FY21
91	80	6	58	87
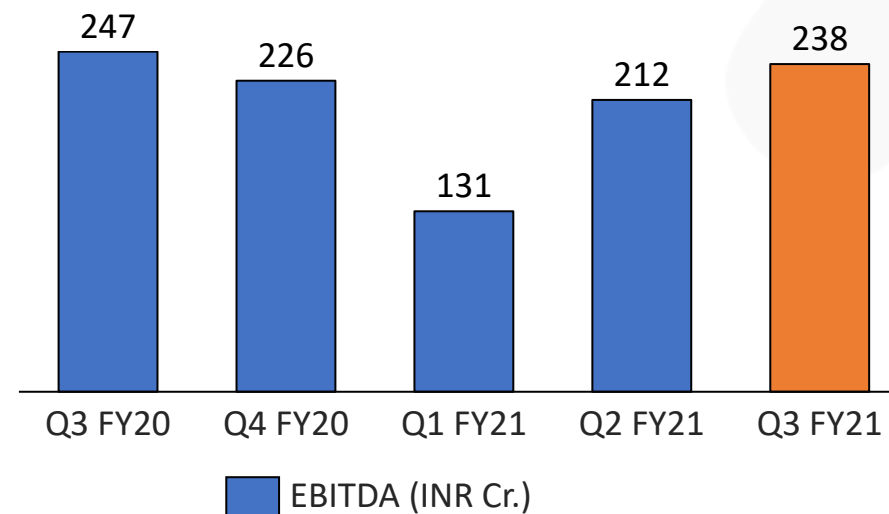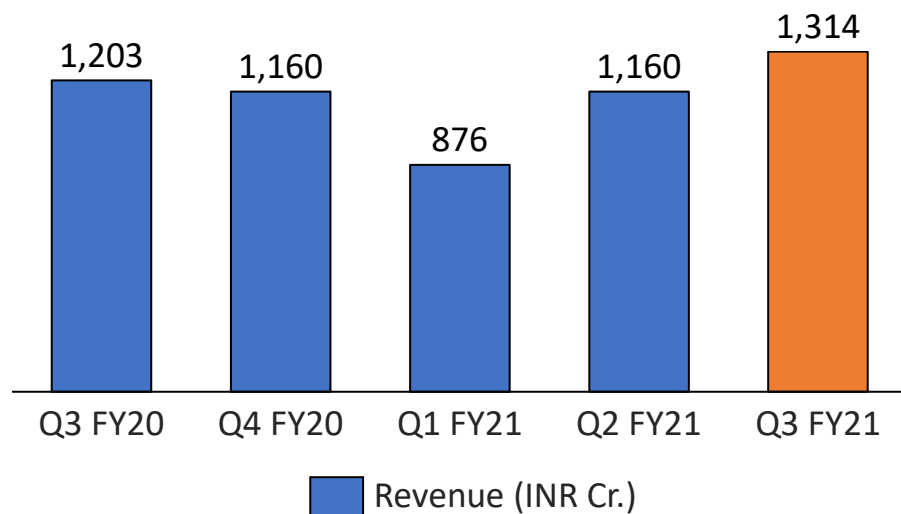
- **Capacity utilizations are at all time high** and will see further improvement going forward.

- **Execution on the ground** for services also **continues to improve** on Q-o-Q basis.

- Inline with earlier expectation, we maintain that we shall **continue to grow in Q4** on Q-o-Q basis and **H2FY21 shall be better than H2 FY20**

Financials: Abridged Version

P&L (INR Cr.)	Q1 FY21	Q2 FY21	Q3 FY21	Growth Q-o-Q (%)
Revenue	**876**	**1,160**	**1,314**	*13%*
EBIDTA	**131**	**212**	**238**	*12%*
EBITDA %	*15%*	*18%*	*18%*	
Depreciation	74	82	68	
EBIT	**57**	**130**	**169**	*30%*
Interest	50	50	50	
Exceptional Item	-			
PBT	**7**	**80**	**120**	
Tax	4	24	33	
Net Income (After Minority Interest)	**6**	**58**	**87**	*48%*

We are on track to deliver our Vision 2023

We shall double our revenue & reduce net debt/equity to half while maintaining RoCE >20%

STL

Growth

Revenue : Rs. 10,000 Cr.
Planning to grow on QoQ basis till 2023
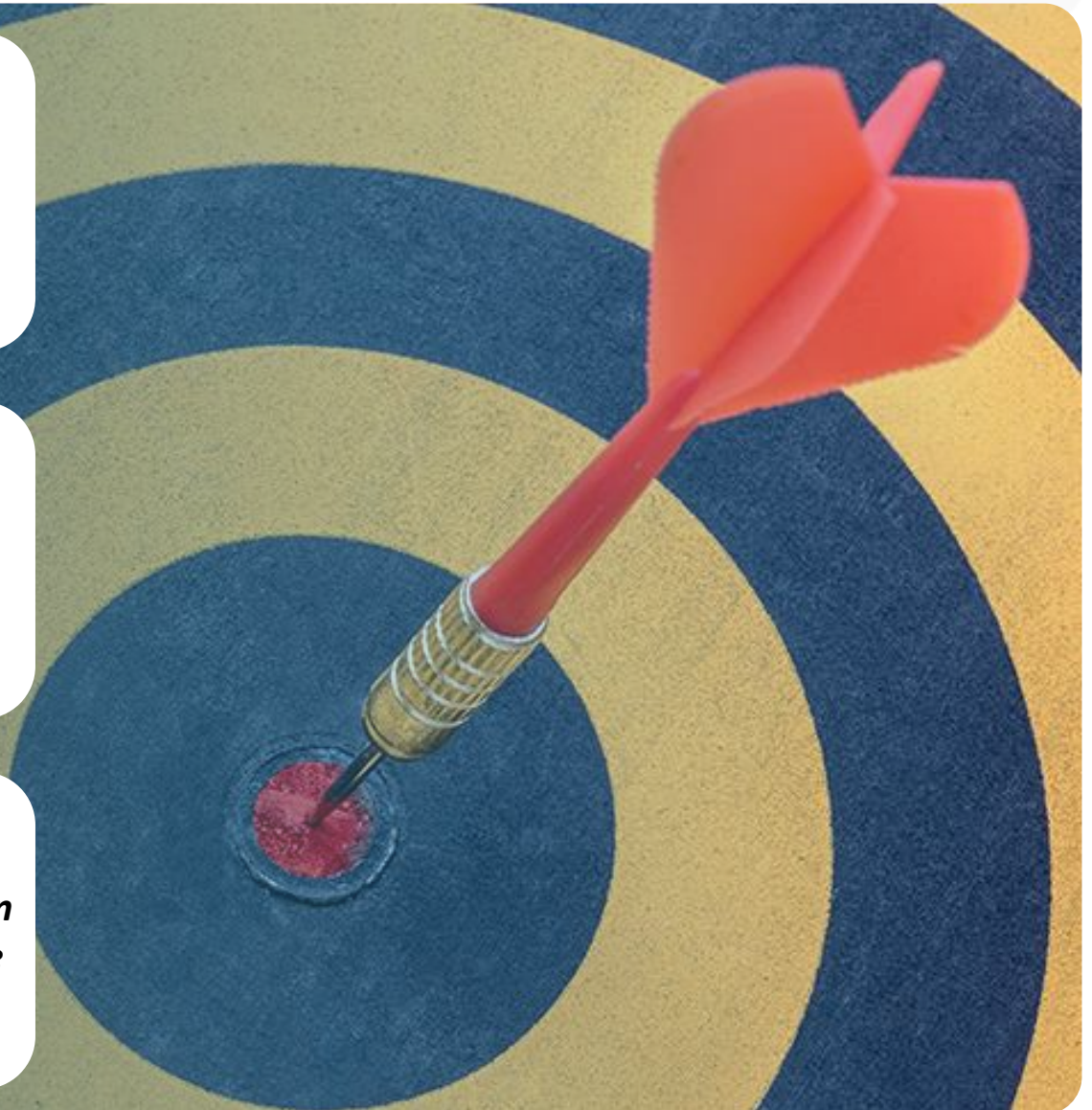
Capital Structure

Net debt/equity < 0.5
Net debt/equity shall start to trend downwards from the second half of FY22

Returns

RoCE >20%
To generate sustainable RoCE > 20%, we have taken a conscious call to increase R&D investments while maintaining an ebitda margin of 18% to 20%.

Annexure

Strong corporate governance

Independent Directors on the Board of STL

Kumud Srinivasan

(Non-Executive & Independent Director)

- VP and Director of Non-Volatile Fab Manufacturing and Automation Systems at Intel Corporation
- Has spent 30 years at Intel in US, leading multiple global functions, prominent ones being R&D for technology manufacturing, industrial automation and IoT for manufacturing facilities
- She served as the President of Intel India from 2012 to 2016

Sandip Das

(Non-Executive & Independent Director)

- One of Asia's most respected telecommunications professionals and an acclaimed Chief Executive
- Ex-MD of Reliance Jio, Group-CEO, Maxis Communications and Hutchison Essar Telecom (now Vodafone), India
- One of the founding members of private telephony in India and was part of the group of individuals that founded Hutchison Max Telecom in 1994

S. Madhavan

(Non-Executive & Independent Director)

- Fellow member of institute of chartered accountants of India
- Holds directorial positions in top listed companies like HCL technologies, ICICI Bank, UFO Moviez and Transport Corporation of India
- Had set up a successful indirect tax practice, which got merged with PWC.
- Held leadership positions for over 14 years at PWC and was instrumental a leading tax practice

B. J Arun

(Non-Executive & Independent Director)

- Founded and led multiple successful ventures in silicon valley including California Digital, a Linux-based HPC leader and Librato, a software company
- Ex CEO of July Systems - a location-based mobile management platform
- Currently the vice president of Tie global and remains dedicated to fostering entrepreneurship in technology community
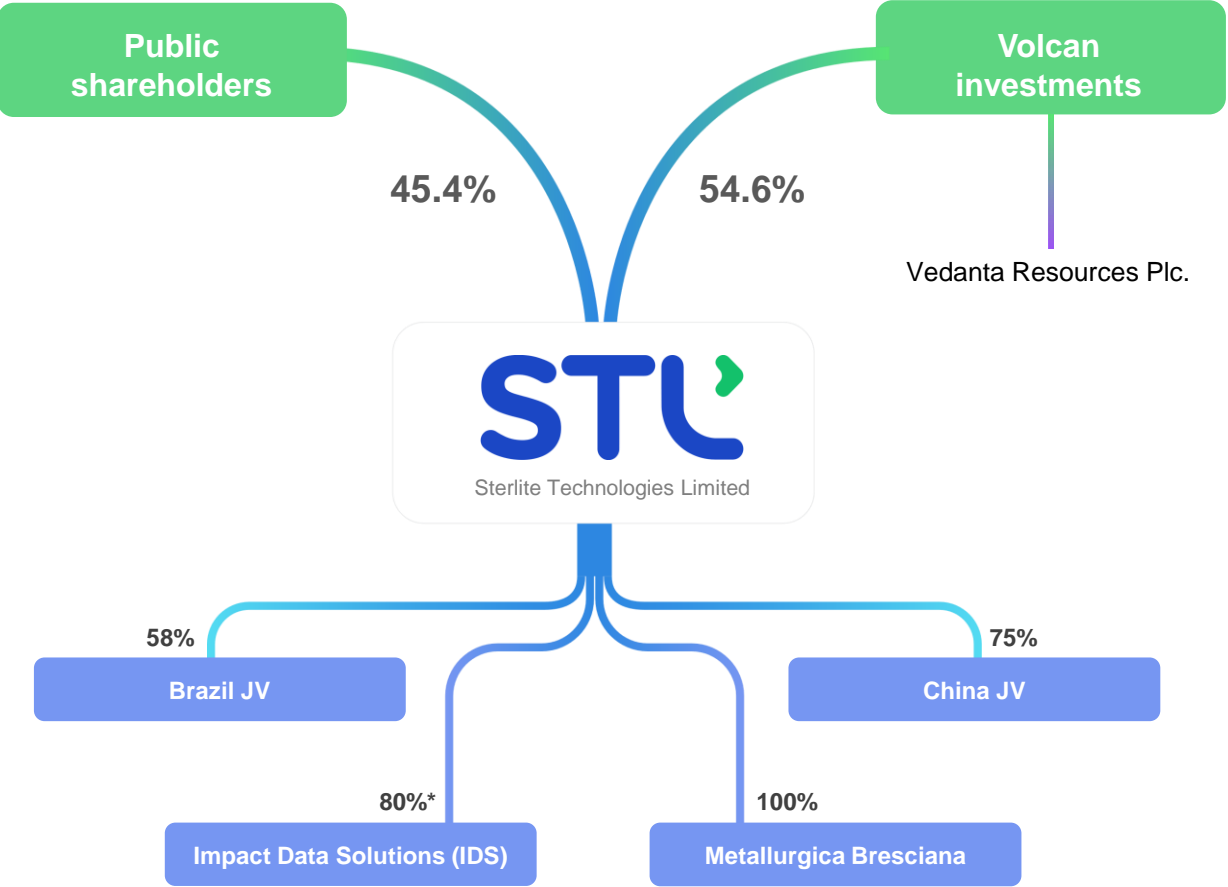
Corporate structure & shareholding pattern

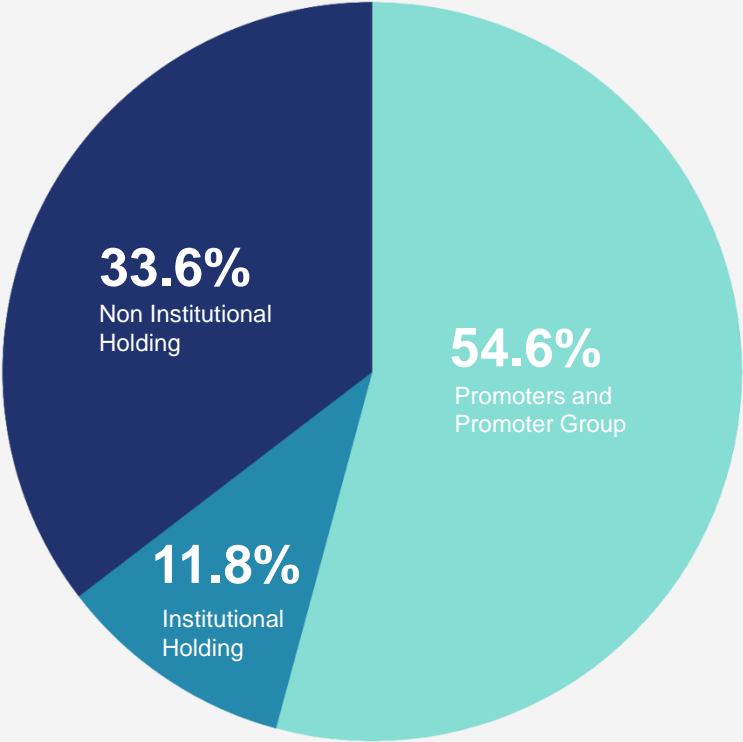## Corporate structure

As on Dec 31st, 2020
Only Subsidiaries that are material are disclosed

Public shareholders — 45.4%

Volcan investments — 54.6%
Vedanta Resources Plc.

STL — Sterlite Technologies Limited

- Brazil JV — 58%
- China JV — 75%
- Impact Data Solutions (IDS) — 80%*
- Metallurgica Bresciana — 100%

Balance 20% will be acquired based on an earn-out model, over the next few years.

Shareholding pattern

Source: Company information; Karvy Shareholding Services; Data as of Dec 31st, 2020

- **33.6%** Non Institutional Holding
- **54.6%** Promoters and Promoter Group
- **11.8%** Institutional Holding

Our Values

hunger to learn

keep it simple

promises delivered

respect & empathise

STL Leadership

DR. ANAND AGARWAL

Group CEO And Whole-Time Director

Dr. Anand Agarwal is the Group CEO of STL and is passionate about driving technological advancement to impact everyday lives. Recognising the exponential growth in data consumption and shifts in the global technology landscape, Anand has navigated STL from an optical connectivity company to a global leader in end-to-end data network solutions.

Anand is driving STL as an industry leading integrator of data networks with core capabilities in optical connectivity, radio engineering and networking software. Anand was honoured with the prestigious 'Broadband Infrastructure Leader Award' in 2016 and "Pathbreaker of the Year" in 2019 for transforming India's digital infrastructure at the Telecom Leadership Forum.

A PhD in Materials Engineering from Rensselaer Polytechnic Institute and B.Tech from IIT Kanpur, Anand is a hands-on technologist on advanced photonics and programmable networks. He is a firm believer in empowering and transforming lives through innovations in technology.

in @anandagarwal2   🐦 @anand1agarwal

Led by an executive team with extensive experiences

STL

ANKIT AGARWAL
CEO, Connectivity Solutions Business

KS RAO
CEO, Network Services and Software Business

MIHIR MODI
Chief Financial Officer

DR. BADRI GOMATAM
Group Chief Technology Officer

GAURAV BASRA
Chief Strategy Officer

ANJALI BYCE
Chief Human Resources Officer

MANISH SINHA
Chief Marketing Officer

SANDEEP GIROTRA
Global Sales Head

AKANKSHA SHARMA
Head CSR And Sustainability

Thank You