

April 23, 2019

**BSE Limited**Corporate Relations Department  
1<sup>st</sup> Floor, New Trading Ring,  
Phiroze Jeejeebhoy Towers,  
Dalal Street, Mumbai 400 001**Scrip Code: 532374; Scrip ID: STRTECH****National Stock Exchange of India Ltd**Exchange Plaza, 5<sup>th</sup> Floor,  
Plot. C/1, G-Block, Bandra-Kurla Complex,  
Bandra (East),  
Mumbai 400 051**Symbol: STRTECH**

Dear Sirs,

**Sub: Intimation under Regulations 30 and 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

With reference to our letter dated April 11, 2019 we wish to inform you that the Board of Directors (the "Board") of Sterlite Technologies Limited (the "Company") at its meeting held on April 23, 2019, has approved, *inter alia*, the following:

- (a) The Audited Financial Results (Standalone and Consolidated) of the Company for the financial year ended March 31, 2019;
- (b) Recommendation of final dividend of 175% (Rs. 3.5/- per Equity Share of Rs. 2/- each of the Company) for approval by the shareholders of the Company. The final dividend, if declared at the Annual General Meeting (the "AGM") will be paid within the statutory time limits.
- (c) **Enabling approval** for issue of Non-Convertible Debentures of upto Rs. 1000 crores.
- (d) Subject to the approval of the shareholders of the Company at the ensuing the AGM, and subject to such regulatory/statutory approvals as may be required, raising of funds, *inter alia*, by issue of equity shares, any financial instruments and/or security convertible into equity shares, combination of such securities by way of one or more public and/or private offerings, qualified institutions placement and/or preferential allotment basis and/or rights offering or any combination thereof or any other method in accordance with the provisions of applicable laws, for an aggregate consideration of up to Rs. 1000 crores.

It is clarified that this is only an annual enabling approval and there is no immediate plan to raise funds. The objective is that this proposal will go to the shareholders at the AGM for approval.

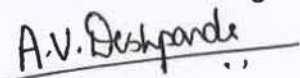
In this regard, please find enclosed:

- (i) Press Release
- (ii) Investors Presentation on Financial Results;
- (iii) Audited Consolidated and Standalone Financial Results; and
- (iv) Independent Auditors' Report on the Statement of Consolidated and Standalone Financial Results
- (v) Statement on Impact of Audit Qualifications.

We request you to take the aforesaid on records.

Thanking you,

Yours sincerely,  
For Sterlite Technologies Limited

  
Amit Deshpande  
Company Secretary (ACS 17551)



Enclosures: As above

PRESS RELEASE

FOR IMMEDIATE DISSEMINATION

# STL delivers superlative growth with a strong future outlook

**Reports stellar FY'19, and an excellent start to FY'20  
with an all-time high order book of over Rs 10,500 crore**

- *Financials at all-time high: PAT up 68%, Revenue up 59%, EBITDA up 48% YOY; ROCE at 34%*
- *Highest-ever patents filed in a single year*
- *Strengthened position in Europe with acquisition*
- *Capacity expansion to 50 million fkm for optical fibre and 33 million fkm for cable on track*

Pune, India – April 23, 2019: [Sterlite Technologies Ltd - STL](#) [BSE: 532374, NSE: STRTECH], a global data network solutions company, reported another year of solid financial performance. The company's steady growth over the last several quarters is a result of its strategic focus on offering data network solutions to an expanding global market of telcos, cloud companies, citizen networks and large enterprises.

## FY'19 – A transformative year

As cloud companies intensified network build, telcos increased fibre deployment with high-impact solutions, defence modernised its networks, and rural and urban broadband accelerated, FY'19 was a transformative year for STL. It acquired new customers and launched end-to-end solutions, on the back of accelerated innovation, an agile supply chain and best-in-class talent.

- **35 new customers:** The company won customers across all its customer segments, prominent ones being two of the world's top **cloud companies**; several **tier one telcos**, including partnership for network creation for one of the world's largest greenfield rollouts of 4G; and modernising the [Indian Navy's](#) digital communications network. With this, India, Europe and LATAM now account for more than 90% of the company's revenues.
- **Six new solutions and several partnerships:** With its unique silicon-to-software capability, the company designed and launched several network solutions. Some notable launches included [FTTx Mantra](#) (fully integrated, ready to implement FTTx solution) and [TruRibbon](#) (high-density optical fibre cable for high-capacity networks). The company partnered with industry leaders for some of these, including several **partnerships for the Defence**, and with **open-source consortiums** such as [O-RAN](#) and [TIP](#).

- **271 patents:** The company filed its **highest-ever patents in a single year**, taking its global patent filing count to 271. These filings protect the company's deep technology investment in strategic areas. It also launched SPEL – India's first [technology lab for structured networking solutions](#). This is in addition to its two earlier labs – Centre of Excellence for **broadband research** and Centre for Smarter Networks for **next-generation network applications**.
- **Capacity expansion and agile delivery:** With the [acquisition of Metallurgica Bresciana](#) in Italy, the company strengthened its position in Europe and acquired new product and customer portfolios. Meanwhile, its planned expansion with new Industry 4.0 plant at Aurangabad is ready to come online with **50 million fkm fibre capacity** by June 2019, while it is on track to deliver its **doubled fibre cable capacity of 33 million fkm** by June 2020.
- **Best-in-class talent:** The company continued to strengthen its technology expertise with hiring key talent for optical fibre research, [software defined networks, converged networks, connectivity solutions and data science](#).
- **Environment, sustainability and governance:** The company's commitment to the environment won its optical fibre cable plant in Silvassa, India the prestigious Intertek [Zero Waste to Landfill Certification](#). It also became a signatory to United Nations Global Compact, the world's largest forum on corporate sustainability.

## Consolidated Financials – All-time high

This focus on deep customer engagement, solutions build for hyper-scale networks, ongoing innovation, agile supply and key talent contributed to the company's excellent financial performance.

### Q4 FY'19 Financial Highlights

- Highest quarterly Revenues at Rs 1,791 crore
- Highest quarterly EBITDA at Rs 328 crore, up 38% YoY
- Highest quarterly PAT at Rs 165 crore, up 47% YoY

### FY'19 Financial Highlights

The company's financials have continued to show superlative growth. Key metrics are:

- Open order book at Rs 10,516 crore, 2.1 times the annual revenue
- Revenues at Rs 5,087 crore, up 59% YoY
- EBITDA at Rs 1,164 crore, up 48% YoY
- PAT at Rs 563 crore, up 68% YoY
- ROCE at all-time-high of 34%

The company continues to stay committed to deliver PAT of US\$ 100 million in FY'20.

With these strong numbers, the Board of Directors has recommended Final Dividend of 175% at Rs 3.5 per equity share for FY'19.

## FY'20 and beyond – An exciting future

As telcos, cloud companies and new digital infrastructure players create hyper-scale networks, STL is at the helm of this network creation opportunity. With its data network **solutions for Mobility, Last-mile access, Long-haul connectivity, Network modernisation and Data centres**, across large customer segments globally, the company's total addressable market has expanded to a market size of \$75 Billion by FY'23.

As the company's focus expands to end-to-end technology solutions for data networks, it is refreshing its identity to reflect a simplified, transformed company that is leading the future of networks.

To know more about the company's strategy and FY'19 results, please log in to the [Analyst Call](#) today at 5 pm IST.

### About Sterlite Technologies Ltd - STL

STL is a global leader in end-to-end data network solutions.

We design and deploy high-capacity converged fibre and wireless networks. With expertise ranging from optical fibre and cables, hyper-scale network design, and deployment and network software, we are the industry's leading integrated solutions provider for global data networks. We partner with global telecom companies, cloud companies, citizen networks and large enterprises to design, build and manage such cloud-native software-defined networks.

STL has innovation at its core. With intense focus on end-to-end network solutions development, we conduct fundamental research in next-generation network applications at our Centres of Excellence. STL has strong global presence with next-gen optical preform, fibre and cable manufacturing facilities in India, Italy, China and Brazil and two software-development centres.

[SterliteTech.com](http://SterliteTech.com) | [Twitter](#) | [LinkedIn](#) | [YouTube](#)

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**Forward-looking and cautionary statements:** Certain words and statements in this release concerning Sterlite Technologies Limited (STL) and its prospects, and other statements relating to STL's expected financial position, business strategy, the future development of STL's operations and the general economy in India, are forward-looking statements. Such statements involve known and unknown risks, uncertainties and other factors, which may cause actual results, performance or achievements of STL, or industry results, to differ materially from those expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding STL present, future business strategies, and the environment in which STL will operate in the future. The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, changes in Government policies or regulations of India and, in particular, changes relating to the administration of STL industry, and changes in general economic, business and credit conditions in India. Additional factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements, many of which are not in Sterlite Technologies' control, include, but are not limited to, those risk factors discussed in STL's various filings with the National Stock Exchange, India and the Bombay Stock Exchange, India. These filings are available at [www.nseindia.com](http://www.nseindia.com) and [www.bseindia.com](http://www.bseindia.com).



23 April 2019

# Earnings Call– Q4' FY19



Certain words and statements in this communication concerning Sterlite Technologies Limited (“the Company”) and its prospects, and other statements relating to the Company’s expected financial position, business strategy, the future development of the Company’s operations and the general economy in India & global markets, are forward looking statements.

Such statements involve known and unknown risks, uncertainties and other factors, which may cause actual results, performance or achievements of the Company, or industry results, to differ materially from those expressed or implied by such forward-looking statements.

Such forward-looking statements are based on numerous assumptions regarding the Company’s present and future business strategies and the environment in which the Company will operate in the future.

The important factors that could cause actual results, performance or achievements to differ materially from such forward-looking statements include, among others, changes in government policies or regulations of India and, in particular, changes relating to the administration of the Company’s industry, and changes in general economic, business and credit conditions in India.

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# Anand Agarwal

## CEO



# FY'19 – Transformative Year for STL



₹ 5,087Cr

**Revenue**

59% Y-o-Y increase



₹ 1,164 Cr

**EBITDA**

48% Y-o-Y increase



₹ 563 Cr

**PAT**

68% Y-o-Y increase



34%

**ROCE**

Highest Ever



6

**New “Solutions”  
Launched**



35

**New Customer  
Wins**



₹ 10,516 Cr

**All Time High  
Order Book**



**Acquisition  
Metallurgica  
Bresciana**



**50 Mn OF  
Doubling Capacity**



**33 Mn OFC  
Doubling Capacity**



271

**Patents**

70% Y-o-Y increase



22%

**New Product to  
Revenue\***



# The Demand Drivers that led to our Growth in FY'19



## Connectivity Solutions (Products)

- **Increased Fiber Deployments** across Europe (13% Y-o-Y Growth), India (16% Y-o-Y Growth) and other parts of the world such as LATAM and Middle East (7% Y-o-Y Growth)
- Entry into top two **Cloud companies** of the World, who have intensified their network investments
- **Flattish China fiber demand** (-1% Y-o-Y Growth) which now accounts for <5% of our overall revenues
- Inroads into **new Tier-1 Telcos** and markets, backed by **high value added** product solutions.

## Network Services & Software

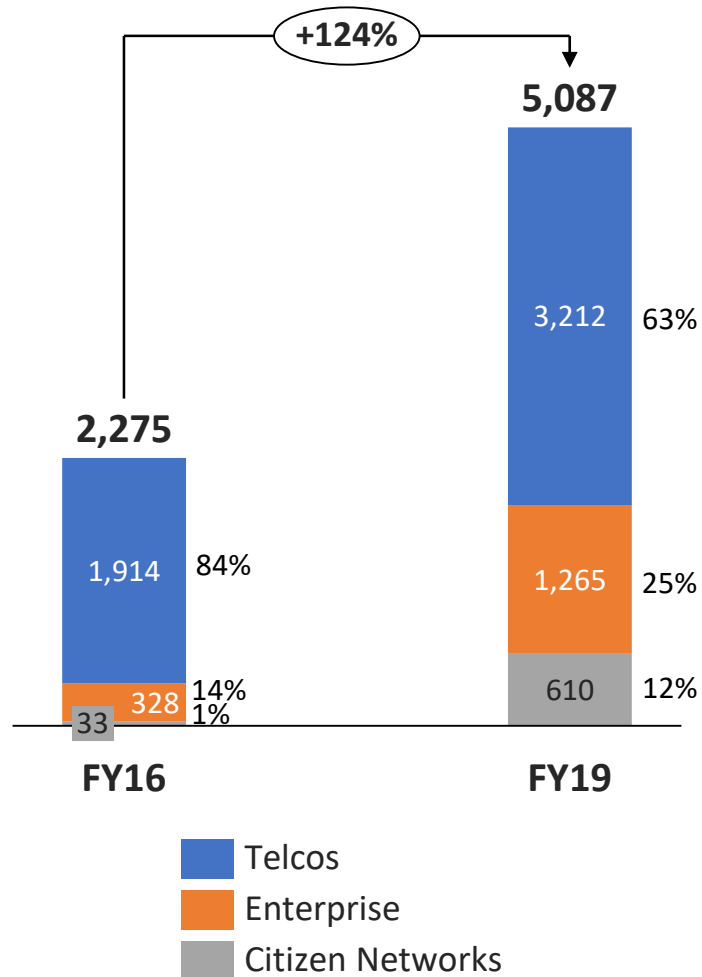
- Network design and rollout for **two of the India's Largest Telco Operators**
- National broadband initiatives of "**Bharat-Net**" along with the State-led initiatives of "**Smart Cities**"
- Large Enterprises, mainly through the spend on **network modernisation** by Defence and Power & Utilities
- New customer **wins of Tier-1 Telcos** for our OSS/BSS Software Platform Services

**The Company's focus in FY'19 had been largely in India, Europe and LATAM amounting to nearly 90% of its revenue**

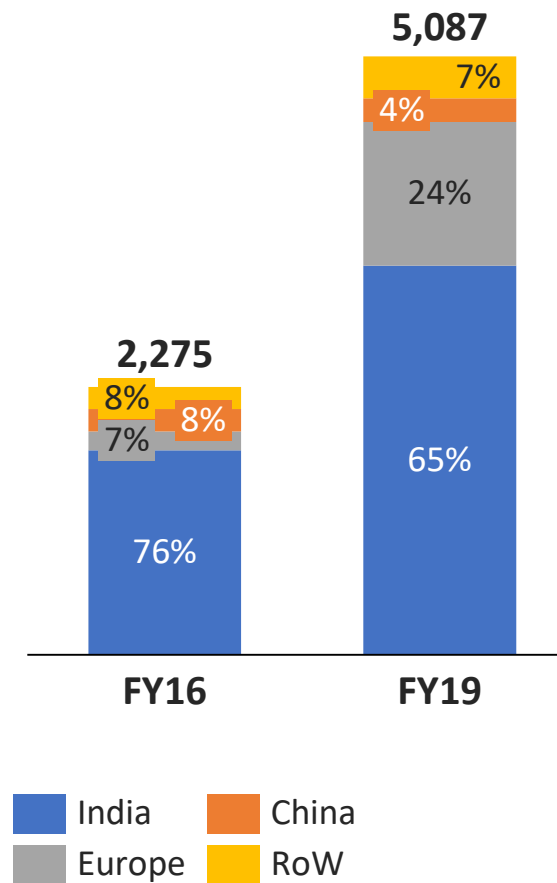
# Translating into New Customer Wins and Deeper Market Penetration



## Customer Segments Revenues (Rs. Crores)



## Geographical Distribution Revenues (Rs. Crores)



## Major Developments (FY'19)

- More than 3 x increase in exports revenues in 3 years
- New Tier-1 telco wins across geographies
- Breakthrough into the largest Internet content providers
- Supplying to largest telcos of India & Europe.
- Network creation partner for one of the world's largest greenfield rollouts of 4G networks
- Top 20 customers account for ~ 75% of the revenues

# Our Portfolio Additions in FY'19



## Snapshot of Our New Launches and Partnerships



Integrated **FTTX SOLUTION**



**1,728 FIBER COUNT** Cable for Data Centers and Small Cell



Sterlite way of **FIBRE ROLL OUTS**



Next-Gen **SOFTWARE PLATFORM FOR TELCOS**



Sterlite way of **NETWORK DESIGN**



- **50+** partners celebrated in Defence
- Facebook's TIP
- O-RAN
- IBM's RedHat



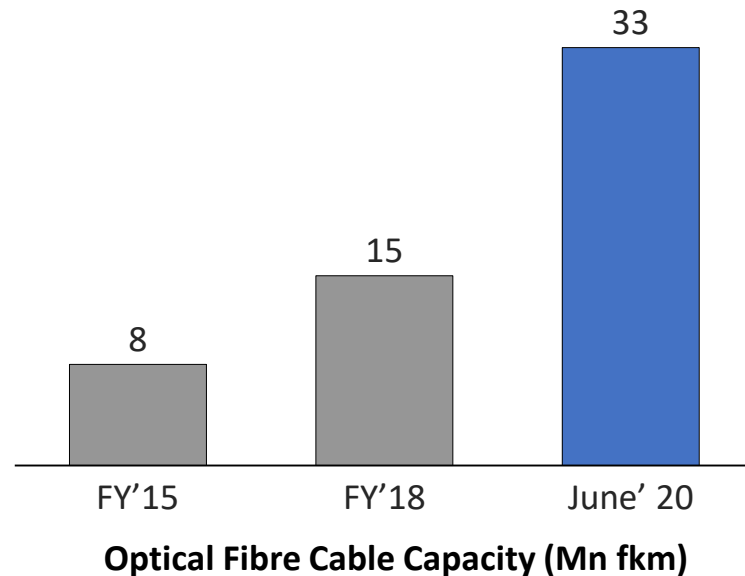
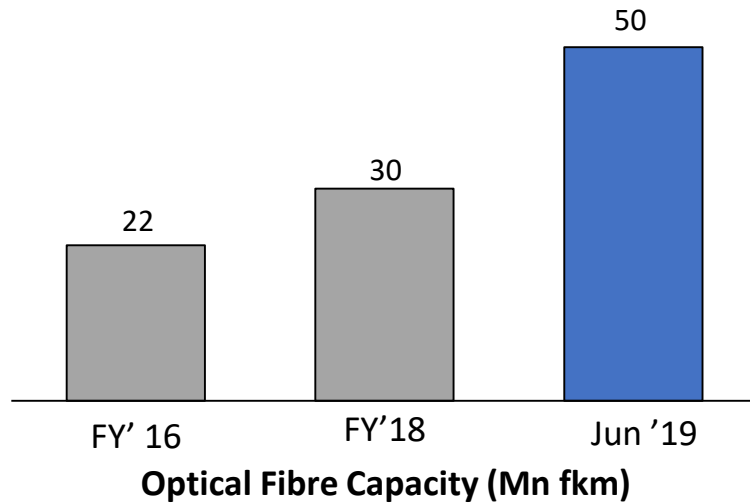
**S-PODS** for **PROGRAMMABLE NETWORKING**

On the backbone of

**271 Patents**

**3 Innovation Centers | 2 Software Delivery Centers**

# With Agile Delivery and Supply Chain to Cater to the Evolving Needs of the Customers



## FIBRE AND CABLE

- State of art silicon to fiber plant in Aurangabad
- Fully automated machines with robotic operations ( Industry 4.0)
- World class clean room infrastructure
- Cabling expansion across Italy, India, Brazil

## SUPPLY CHAIN LOGISTICS

### Sterlite Tech, Italy

Bringing production closer to the customers

### Integrated Planning with Global Supply Chain

# And Strong Talent Profile and Industry Leaders



## Attracting top talent from

SIEMENS



Prysmian Group



motorola



vodafone



INSEAD  
The Business School  
for the World®



## ...Strengthening our Technology Expertise



**Ayush S**  
*Head - SDN-NFV*



**Jitendra Balakrishnan**  
*CTO - Products*



**Ambica Rajagopal**  
*Head – Business analytics*

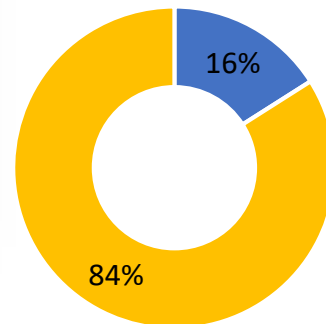


**Rajesh Gangadhar**  
*Head - Wireless*

## Workforce Profile

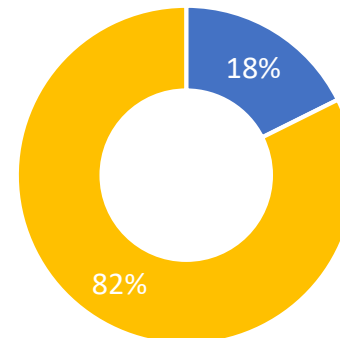
### Gender

■ Females ■ Males



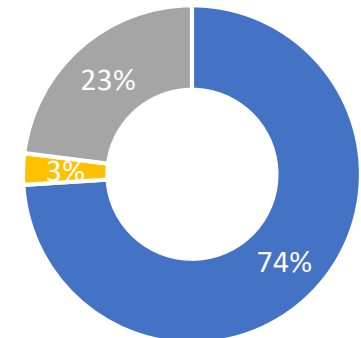
### Location

■ Overseas ■ India



### Qualification

■ Graduates and Post Graduates ■ PhDs ■ Others



# Sustainability & Governance | Positively Impacting Lives & the Environment

Overall impact since 2006



**296,800+**  
Lives through  
Health  
initiatives



**35,000 MT**  
Waste diverted  
away from Landfills



**99% Efficient**  
Rakholi OFC Plant  
received India's 1<sup>st</sup>  
ZWL Certification



**64,000+**  
Lives through Water  
Conservation  
initiatives



**457,800+**  
Lives through  
Education & Rural  
development  
initiatives



**Over 830,000**  
Lives impacted



**7,600+**  
Lives through Women  
Empowerment  
initiatives

**The Future is Even  
More Exciting**



# STL is at an Intersection of Several Mega Trends that are Leading to Creation of Hyperscale Networks

*The World is Disrupting...*

## **Digitize**

Everything becomes Data

## **Deceptive**

Collaboration grows exponentially

## **Demonetize**

Increased Productivity  
Capital Abundance

## **Dematerialize**

Software  
Artificial Intelligence

*...Democratized by a*

# Hyper Network for all

Everyone **Connected**

Everywhere **Knowledge**

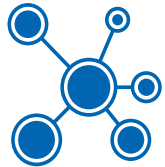
Everything **Data**



# These New Data Centric Networks are Being Built on

1

## Denser Networks



*Access layer end points  
will multiply  
(5G and beyond)*

2

## Deep Fiberization



*Fiber intensive network to  
support latency and  
capacity requirements*

3

## Vendor neutral and disaggregated



*Vendor neutral and  
disaggregated networks  
(hardware & software  
getting decoupled)*

4

## Compute and storage at the Edge



*Data Center coming closer  
to point of consumption*

# And are Being Created by Telcos and New Digital Infrastructure Players in the Ecosystem



## The Future of 5G: Elevating Los Angeles as a Smart City

Ted Ross, CIO of Los Angeles, explains how the emerging 5G technology and the positive effect it will have on the city's diverse population in a new era.

DECEMBER 17, 2018 12:00 AM PST

## Enterprises Will Increase Digital Technology Investment and Adoption in 2019 According to Study by Economist Intelligence Unit and DXC Technology

NEWS RELEASE -- JANUARY 15, 2019

COMPANIES > GOOGLE (ALPHABET)

## Google to Spend \$13B on US Data Center and Office Construction This Year

The company said it will build four new data center facilities this year, with major expansion at three other locations, giving its platform physical footprint in 24 states.

Christine Hall | Feb 16, 2019



COMPANIES > FACEBOOK

## Facebook to Build the Largest Hyperscale Data Center Singapore Has Ever Seen

Market expert says 11-story facility's capacity will roughly equal total capacity of all data centers other hyperscalers have built on the island.

Rendering planned 11 in Singapore

## 5G Will Reach More Than 40% Global Population: Ericsson Mobility Report.



Brian Lavallée

Senior Director of Portfolio Marketing with global responsibility for Ciena's 5G, Packet, and Submarine networking solutions

### 5G wireless needs fiber, and lots of it

*When the topic of 5G wireless comes up, your first thought likely isn't about fiber networks running under the ground. But as Ciena's Brian Lavallée explains, 5G mobile networks will significantly affect both the wireless side (obviously!) and the wireline side of the global network infrastructure. In fact, 5G's formidable network performance goals are heavily predicated on the availability of fiber, and lots of it, to cell sites.*

According to the International Telecommunications Union's (ITU) latest "Trends in Telecommunication Reform" report, ongoing capital investments related to fiber infrastructure are expected to total a

## Verizon: The Year Of Investment

# Leading to an Evolving Network Creation Model by Telcos and New Entrants



Telcos are focusing more on platforms and content to stay relevant



Apps

Platforms

Network

Cloud players are investing into network creation to control customer experience



Large Enterprises and Citizen centric networks building data networks and investing in network modernization



## Evidenced through the Change in Buying Pattern Due to Increased Complexity

**Increasing  
Volume of  
Network**

**Network  
Characteristics  
are  
Transforming**

**New End User  
Applications**

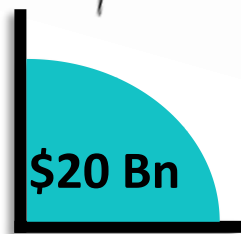
**Customers need an end-to-end network solutions partner**

**Leading to emergence of new data network focused solution providers in the ecosystem**

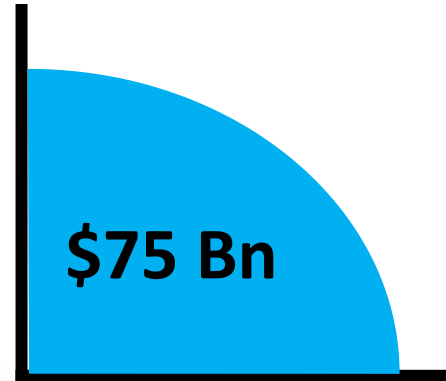
# STL is at the helm of this Data Network Creation Opportunity with its 4 Pronged Strategy



Journey towards Expanding Addressable Market



2017



2023

## 1 INNOVATE

New Value Added Products and Offerings

2

## SCALE

With new Customer Acquisition and new Geographies

4

## EXPAND

Into new portfolios and applications

## 3 INTEGRATE

Moving towards an integrated “solutions based” offering

# Our Customer Success Metrics are Changing to Adapt to Changing Customers' Expectations



**FY'16 - FY'18**

**Customer Satisfaction**

**FY'19 & Beyond**

**Deep Customer Engagement through Key Account Management**

**The shift has been necessitated by changing customers' expectations**

Product features

Volume of fibre Kms

On-time delivery

No. of solutions co-created with customers

Cost per Gb

Time to market



# And So Are Our Solutions



## Mobility

- Mobile Backhaul
- Private Networks

Telcos



## Access

- FTTx
- Fixed Wireless

Telcos



## Long Haul Connectivity

- Rural connectivity
- Long Distance connectivity

Citizen Networks,  
Telcos



## Network Modernisation

- Defence Communication Network
- Network Security

Large Enterprises

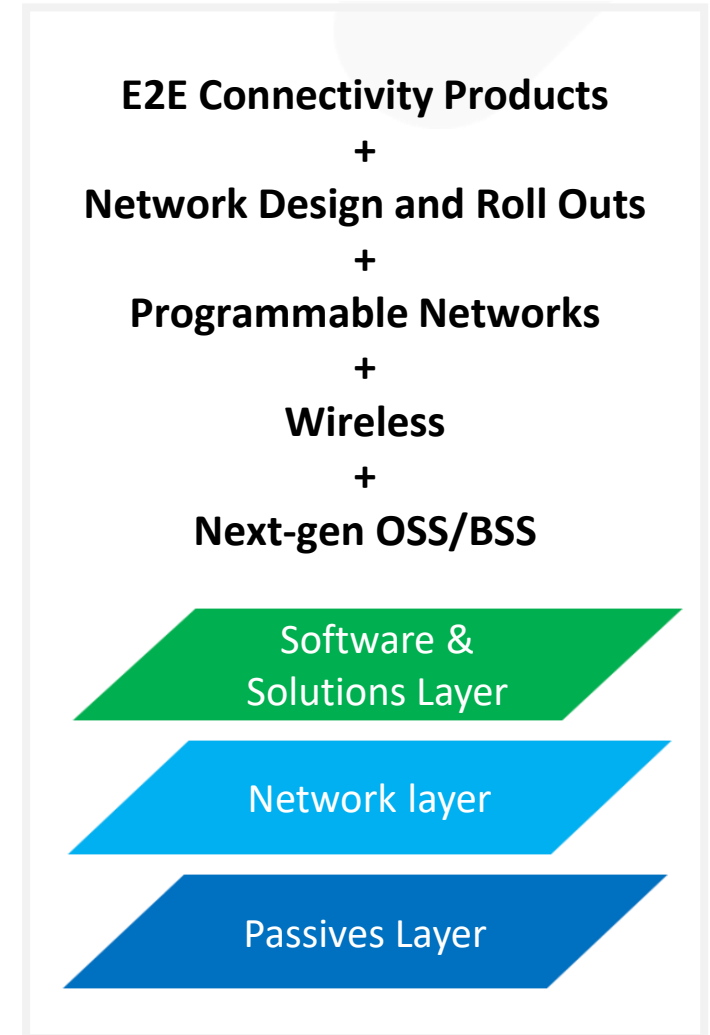
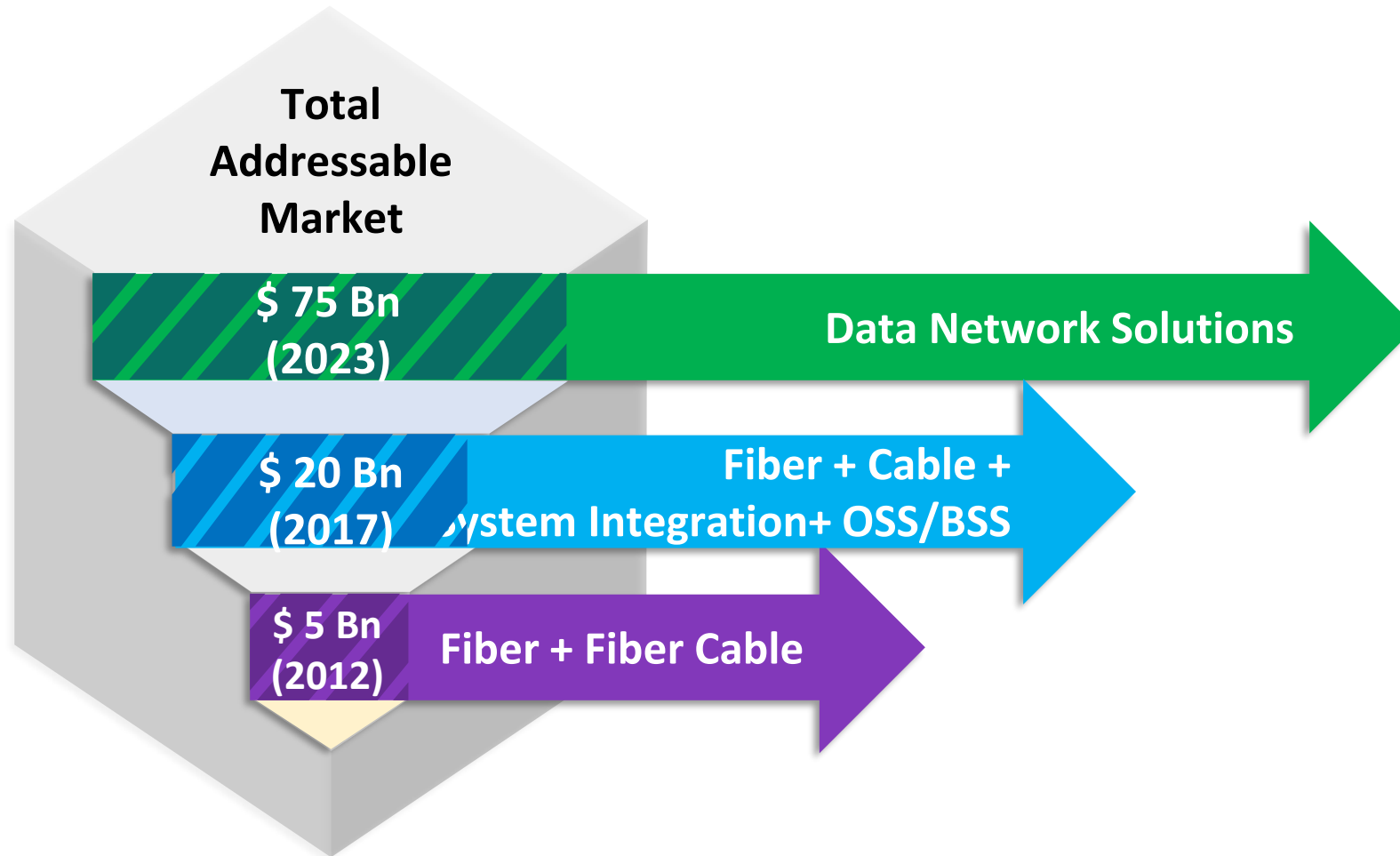


## Data Centre

- Data Centre connectivity

Internet Content Providers

# Thereby Catering to Customer's Deeper Share of Wallet Through our Expanding Offerings over the Years





# Leading to Evolved Demand Drivers for FY 20 and Beyond



Mobility

Access

Long Haul  
Connectivity

Network  
Modernisation

Data Center

- Increasing penetration of fixed wireline broadband (**FTTx**) in **Europe & India**
- **5G roll outs** across different geographies are expected to begin in 2020 and pick pace between 2020-25
- **Mobile Backhaul fiberization** in countries like India, which is amongst the lowest fiber to the tower connectivity
- Increased spending by OTT players leading to **DataCentre Interconnect opportunities** in US
- New rollouts under the Digital Broadband Initiatives by India to bring **Rural connectivity**
- **Network modernization initiatives** by Defence and other larger Enterprises like Railways, Oil & Gas and Power Utilities
- Increased **Virtualisation** spend by operators for making network agile & scalable

## *Our Strategic Direction*

- Penetration into new geographies opening up new demand centres for our offerings
- Increased network integration and roll out opportunities within India with top telcos & citizen networks
- Enter select international markets taking our network services offering globally within 1-2 years
- Value addition through High Value Added products and solutions for our customers

1

## Market Opportunity

- Growing TAM of \$75 Bn by 2023; Out of this, STL current Market share <1%
- Data network capex investments forecasted to grow across customer segment
- Strongly positioned to generate new customer wins and deepen share of wallet

2

## Strategy

- Four pronged strategy of Expand, Innovate, Scale and Integrate
- Deliver value to customers through agility, speed and technology prowess
- Organic growth coupled with alliances and strategic acquisitions

3

## Value Proposition

- Offering end-to-end solutions for data network applications
- Strong Global experience across data network creation
- Business operating model aligned with key customer segments

4

## Financial Profile

- Double-digit y-o-y growth
- ROCE > 25%
- Consistent return to shareholders
- Strong Balance Sheet to fuel growth

# With Focussed Customer Segments, Solutions Centric Approach and Built on The Foundation of Five Pillars



## Customer Segments

Communication Service Providers

Internet Content Providers

Citizen Networks

Defence

## Solutions

Mobility | Access | Long Haul Connectivity | Network Modernisation | Data Centre

## Pillars

Deep Customer Engagement

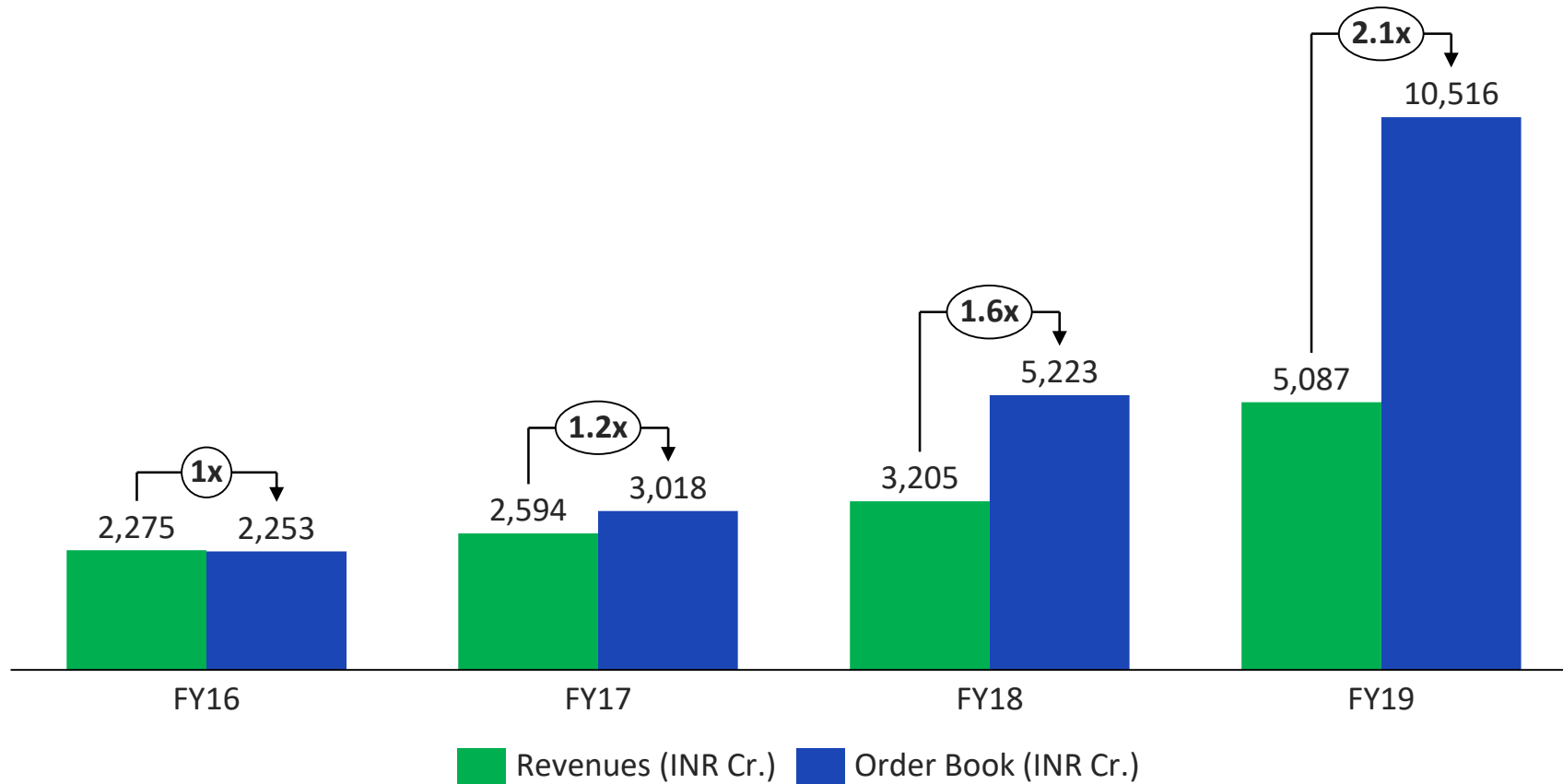
Strong Technology Platforms

Best in Class Talent

Global Delivery & Supply Chain

Sustainability & Governance

# Starting FY'20 with an All Time High Order Book & Strong Visibility



**Order Book at an all time high of Rs. 10,516 Crore**

STL



# Anupam Jindal

## CFO





₹ 1,791Cr

**Revenue**

112% Y-o-Y increase



₹ 328 Cr

**EBITDA**

38% Y-o-Y increase



₹ 165 Cr

**PAT**

47% Y-o-Y increase



32%

**ROCE**

## Customer Engagement

- Entry to one of the biggest cloud providers through a innovative solution for data centre connectivity
- Secured large order for Rural broadband connectivity in state of Maharashtra

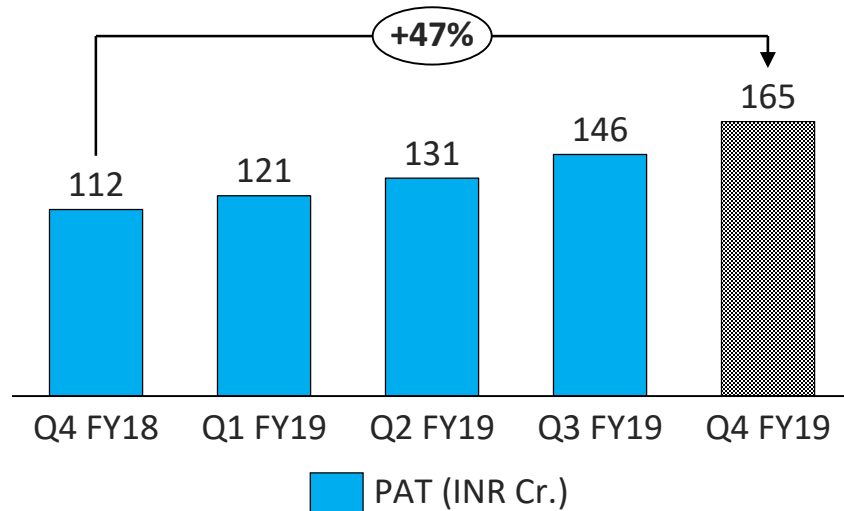
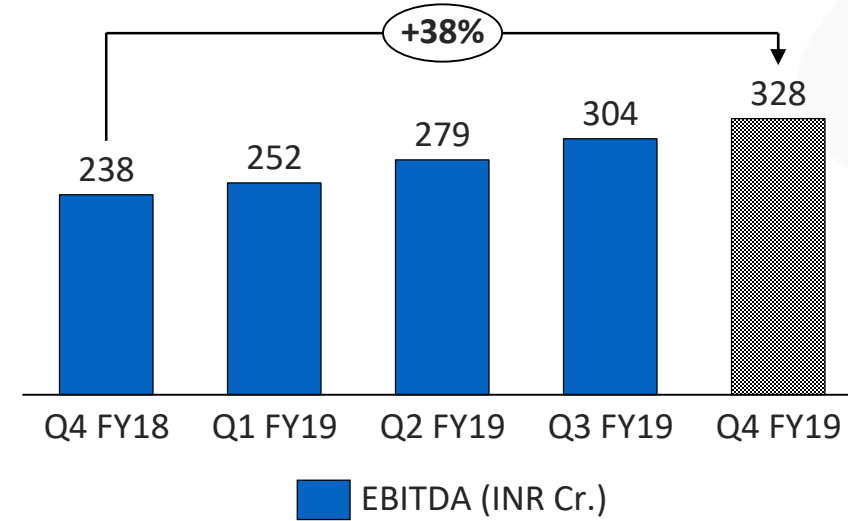
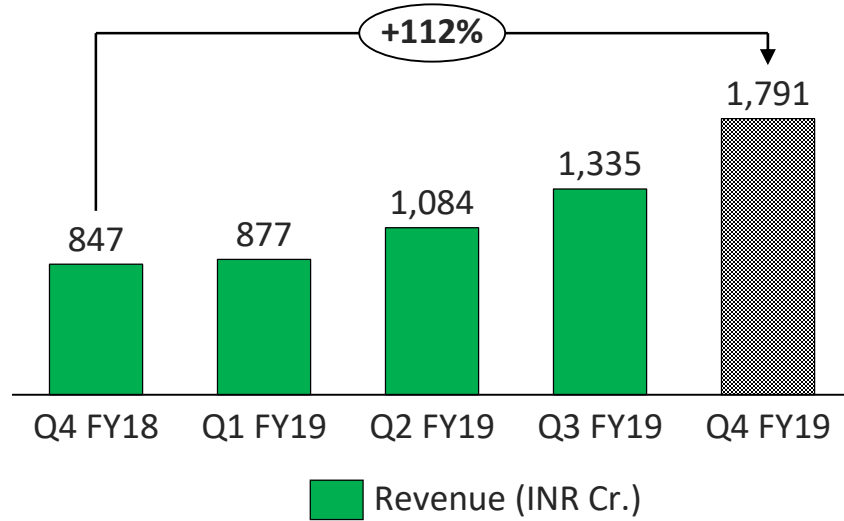
## Technology

- Patent Portfolio up from 234 to 271
- Launched next-gen products for data centre, enterprise network, Power over Ethernet (PoE) & outdoor applications
- Alliance with O-Ran to build a near real-time controller and distributed units, with white box hardware

## Global Delivery and Execution Engine

- Execution of Naval project picks pace, running ahead of a schedule
- Cable expansion initiated in Italy and India towards 33 mn capacity by June, 2020

# Demonstrated Growth on Q-o-Q basis



- Highest ever Revenue of Rs. 1,791 Cr (112% y-o-y growth)
- Highest ever EBITDA of Rs. 328 Cr (38% y-o-y growth)
- Highest ever PAT of Rs. 165 Cr (47% y-o-y growth)



# Increasing TAM and Evolving Business Profile



Driven by double digit growth in profits with increasing ROCE profile



## 2010-2014

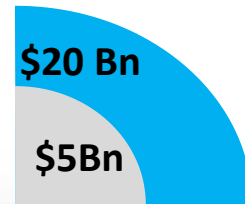
### Offerings: Telecom Products

(Optical Fiber and Cable)

Customers: Telcos

Capital Intensity: High

2014 Revenue : Rs. ~1100 Cr



## 2014-2017

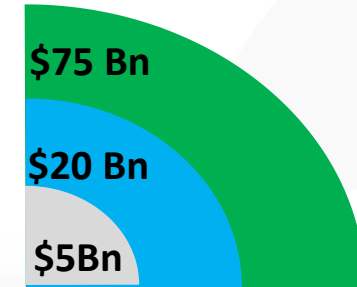
### Offerings: Design, Build & Manage

(Optical Fiber and Cable, System Integration and OSS/BSS Software)

Customers: Telcos, Defence, Citizen Networks

Capital Intensity: Medium

2017 Revenue : Rs. ~2600 Cr



## 2019 & Beyond

### Offerings : Global Data Network Solutions

(Mobility, Access, Long Haul Connectivity and N/W Modernisation)

Customers: Telcos, Internet Content Providers, Citizen Networks, Large Enterprises (Defence, Railway, Oil&Gas, etc.)

Asset Light

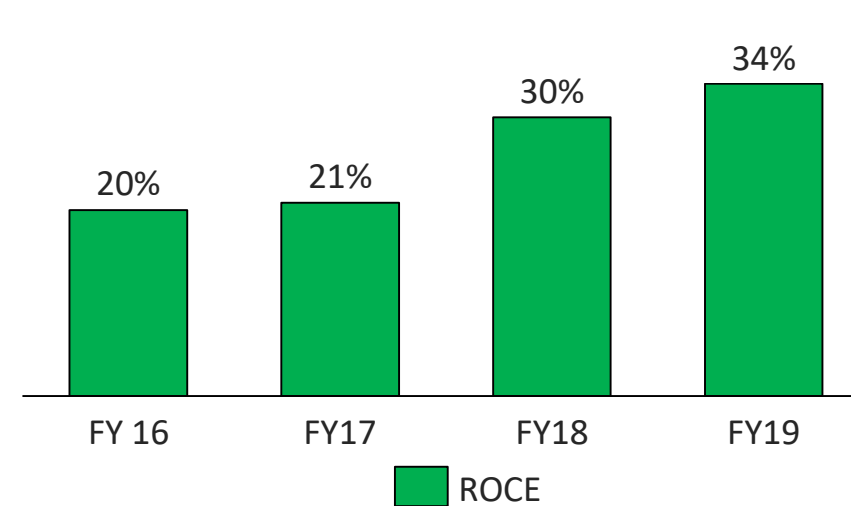
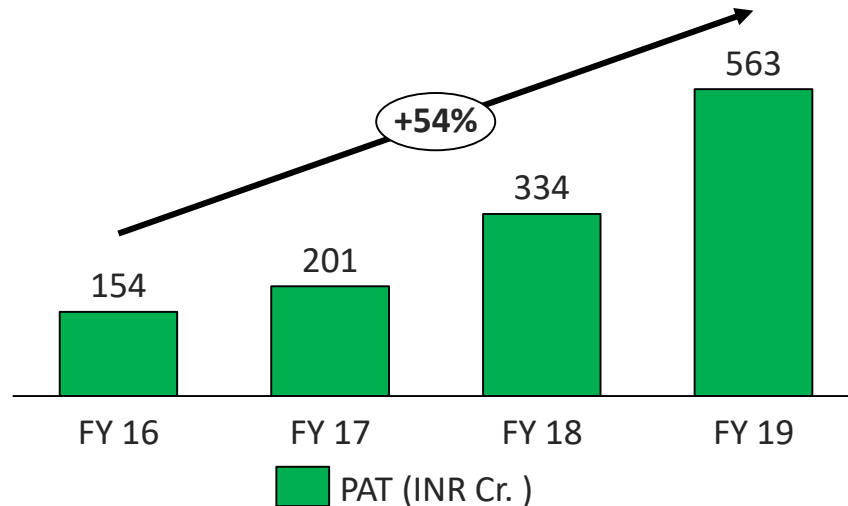
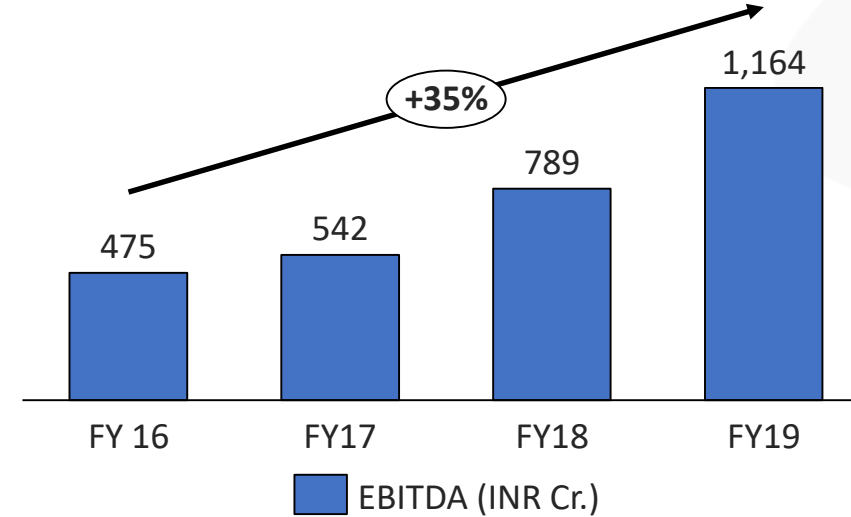
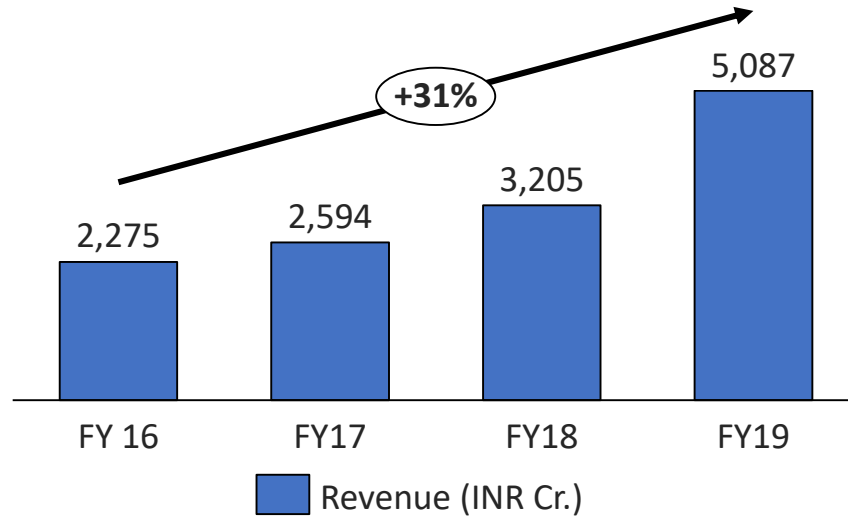
Expected Normalised ROCE: > 25%

Expected Normalised EBITDA %: > 18-20% \*

2019 Revenue : Rs. ~5100 Cr

\* Depending upon the mix

# Creating Value for our shareholders



**We remain committed to our strategic aspiration communicated in July 2017 of \$ 100 Mn PAT in FY'20**

## Growth

- Profitable Organic Growth
- EPS accretive strategic acquisitions
- Commitment to R&D and Talent

## Earnings

- Drive sustainable EPS growth
- Attain earning objectives across economic cycles
- ROCE > 25%

## Capital Allocation

- Focus on Free Cash Flow Generation
- Sound Leverage and Working Capital Ratio
- Stated dividend policy with consistent returns to shareholders

## Strong Corporate Governance

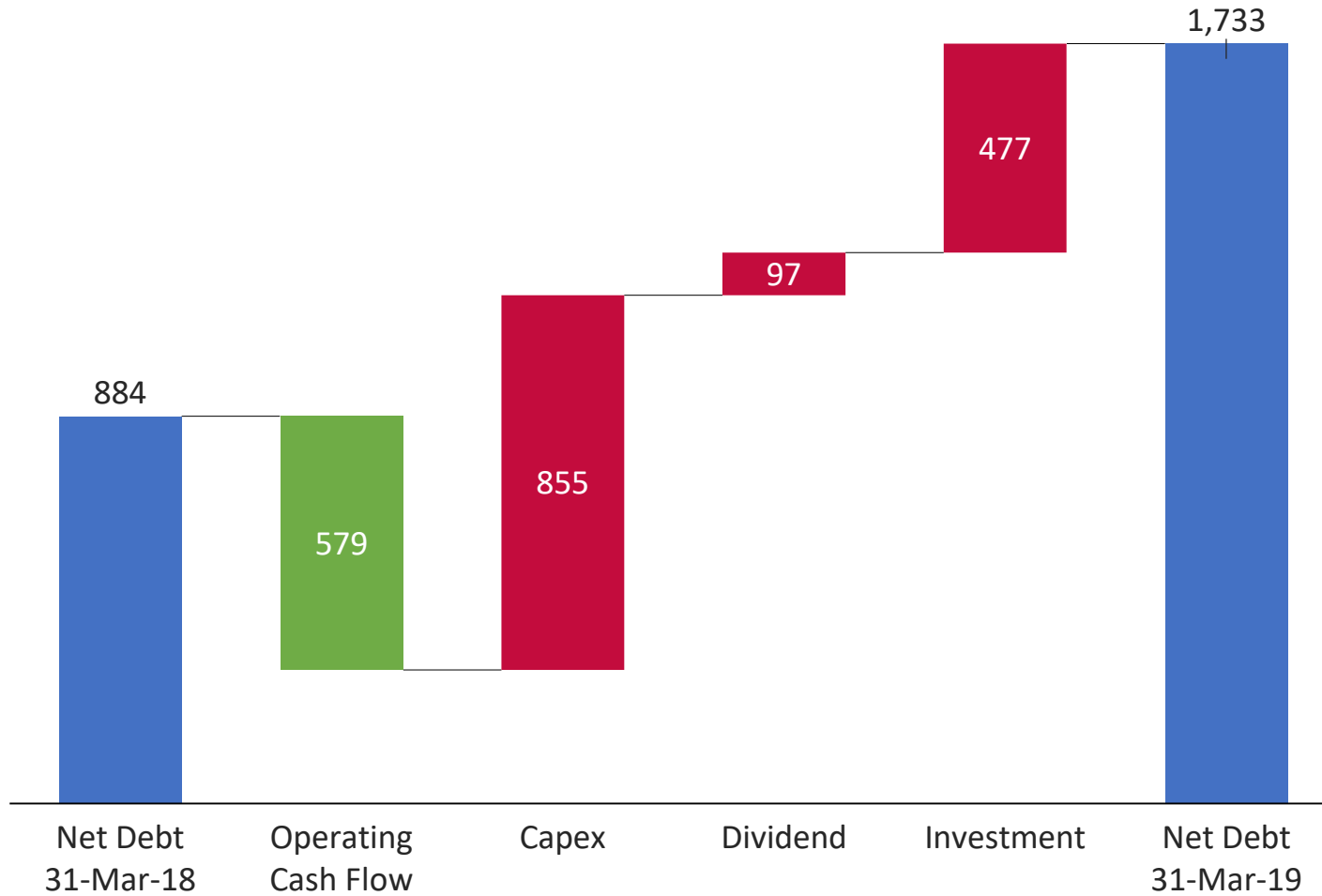
# Financial Performance



P&L (INR Cr.)	FY18	FY19	Growth (%)
Revenue	3,205	5,087	59%
EBIDTA	789	1,164	48%
<b>EBITDA %</b>	<b>25%</b>	<b>23%</b>	
Depreciation	182	195	
EBIT	606	969	60%
Interest	104	105	
PBT	503	864	72%
Tax	133	278	
<b>Net Income (After Minority Interest)</b>	<b>334</b>	<b>563</b>	<b>68%</b>
<b>ROCE %</b>	<b>30%</b>	<b>34%</b>	

Balance Sheet (INR Cr.)	FY18	FY19
Net Worth	1,257	1,815
Net Debt	884	1,733
<b>Total</b>	<b>2,141</b>	<b>3,548</b>
Fixed Assets	1,512	2,356
Goodwill	74	107
Net Working Capital	555	1,085
<b>Total</b>	<b>2,141</b>	<b>3,548</b>

# Debt Profile and Cash Flows



- ✓ The business continues to generate strong operational cash flow
- ✓ The increase in debt is on account of organic & inorganic investments done for future growth
- ✓ The benefits of these investments will start getting visible from FY20 onwards



beyond tomorrow



www.sterlitetech.com

**STERLITE TECHNOLOGIES LIMITED**  
(CIN : L31300MH2000PLC269261)  
**CONSOLIDATED FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2019**

(Rs. in Crores except earning per share)

Particulars	Quarter ended			Year ended	
	Mar 19 (Unaudited) (Refer Note 3)	Dec 18 (Unaudited)	Mar 18 (Unaudited)	Mar 19 (Audited)	Mar 18 (Audited)
Revenue from operations	1,791.16	1,334.87	846.64	5,087.26	3,205.49
Other income	13.20	10.43	17.17	36.86	39.27
<b>Total Income</b>	<b>1,804.36</b>	<b>1,345.30</b>	<b>863.81</b>	<b>5,124.12</b>	<b>3,244.76</b>
<b>Total Expenditure</b>	<b>1,556.57</b>	<b>1,119.59</b>	<b>704.07</b>	<b>4,260.58</b>	<b>2,742.18</b>
Cost of materials consumed	1,221.37	661.63	376.37	2,591.32	1,222.15
Purchase of stock-in-trade	5.06	16.72	9.19	30.58	32.99
(Inc) / Dec in finished goods, stock-in-trade & WIP	(136.73)	(48.39)	(55.55)	(134.67)	15.93
Excise duty on sale of goods	-	-	-	-	28.38
Employee benefits expense	135.02	149.34	90.49	511.23	344.72
Finance Costs	30.67	27.40	25.28	105.49	103.83
Depreciation and amortisation expense	49.79	51.24	52.49	194.98	182.21
Other expenses	251.39	261.65	205.80	961.65	811.97
<b>Profit before tax &amp; share of net profits of investments accounted using equity method</b>	<b>247.79</b>	<b>225.71</b>	<b>159.74</b>	<b>863.54</b>	<b>502.58</b>
Share of Profit / (Loss) of Joint Venture and Associate Company	-	-	-	-	(0.92)
<b>Profit before tax</b>	<b>247.79</b>	<b>225.71</b>	<b>159.74</b>	<b>863.54</b>	<b>501.66</b>
<b>Tax expense :</b>	<b>82.15</b>	<b>76.00</b>	<b>36.20</b>	<b>278.16</b>	<b>133.15</b>
Current tax	60.02	99.63	33.23	288.97	135.18
Deferred tax	22.13	(23.63)	2.97	(10.81)	(2.03)
<b>Net Profit after Tax &amp; Share in Profit / (Loss) of Joint Venture and Associate Company</b>	<b>165.64</b>	<b>149.71</b>	<b>123.54</b>	<b>585.38</b>	<b>368.51</b>
<b>Loss from discontinued operations (Refer Note 8)</b>	<b>(2.47)</b>	<b>(2.10)</b>	<b>(4.38)</b>	<b>(7.59)</b>	<b>(4.38)</b>
<b>Net Profit for the period</b>	<b>163.17</b>	<b>147.61</b>	<b>119.16</b>	<b>577.79</b>	<b>364.13</b>
<b>Other Comprehensive income</b>					
A. i) Items that will be reclassified to Profit or Loss	56.13	80.61	(18.12)	131.06	(23.76)
ii) Income tax relating these items	(16.79)	(32.91)	11.72	(46.39)	(17.12)
B. i) Items that will not be reclassified to Profit or Loss	(7.84)	-	(3.10)	(7.84)	(2.01)
ii) Income tax relating to the these items	2.74	-	(0.25)	2.74	(0.42)
<b>Other comprehensive income</b>	<b>34.24</b>	<b>47.70</b>	<b>(9.75)</b>	<b>79.57</b>	<b>(9.07)</b>
<b>Total comprehensive income for the period</b>	<b>197.41</b>	<b>195.31</b>	<b>109.41</b>	<b>657.36</b>	<b>355.06</b>
<b>Net Profit attributable to</b>					
a) Owners of the Company	165.17	145.80	112.42	562.75	334.33
b) Non controlling Interest	(2.00)	2.01	6.74	15.04	29.80
<b>Other Comprehensive income attributable to</b>					
a) Owners of the Company	32.72	51.44	(13.57)	80.40	(15.38)
b) Non controlling Interest	1.52	(3.74)	3.82	(0.83)	6.31
<b>Total comprehensive income attributable to</b>					
a) Owners of the Company	197.89	197.04	98.85	643.15	318.95
b) Non controlling Interest	(0.48)	(1.73)	10.56	14.21	36.11
Paid-up Equity Capital (Face value Rs.2 per share)	80.51	80.48	80.20	80.51	80.20
Other equity including debenture redemption reserve				1,638.79	1,095.12
Earning Per Share (Rs.)- Basic	4.15	3.62	2.82	14.00	8.36
Earning Per Share (Rs.)- Diluted	3.03	3.59	2.77	13.83	8.25



For STERLITE TECHNOLOGIES LIMITED

*amw*  
**DR. ANAND AGARWAL**  
CEO & WHOLE TIME DIRECTOR





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**STERLITE TECHNOLOGIES LIMITED**  
(CIN : L31300MH2000PLC269261)  
**STANDALONE FINANCIAL RESULTS FOR THE QUARTER AND YEAR ENDED MARCH 31, 2019**

(Rs. in Crores except earning per share)

Particulars	Quarter ended			Year ended	
	Mar 19 (Unaudited) (Refer Note 3)	Dec 18 (Unaudited)	Mar 18 (Unaudited)	Mar 19 (Audited)	Mar 18 (Audited)
Revenue from operations	1,788.68	1,231.19	768.31	4,862.63	2,893.57
Other income	12.27	10.06	16.85	34.84	37.03
<b>Total Income</b>	<b>1,800.93</b>	<b>1,241.25</b>	<b>785.16</b>	<b>4,897.47</b>	<b>2,930.60</b>
<b>Total Expenditure</b>	<b>1,507.69</b>	<b>1,042.97</b>	<b>654.81</b>	<b>4,086.15</b>	<b>2,563.36</b>
Cost of materials consumed	1,254.58	619.90	349.11	2,583.40	1,131.10
Purchase of stock-in-trade	1.53	13.92	9.19	30.58	32.99
(Inc) / Dec in finished goods, stock-in-trade & WIP	(160.33)	(24.31)	(54.48)	(110.47)	16.68
Excise duty on sale of goods	-	-	-	-	28.46
Employee benefits expense	123.79	118.96	81.75	439.55	316.10
Finance Costs	27.73	23.31	27.10	95.25	102.68
Depreciation and amortisation expense	41.23	42.43	49.36	167.79	170.14
Other expenses	219.16	248.76	192.78	880.05	765.21
<b>Profit before tax</b>	<b>293.24</b>	<b>198.28</b>	<b>130.35</b>	<b>811.32</b>	<b>367.24</b>
<b>Tax expense :</b>	<b>100.20</b>	<b>68.61</b>	<b>31.55</b>	<b>276.09</b>	<b>112.56</b>
Current tax	67.87	89.70	28.44	270.99	113.68
Deferred tax	32.33	(21.09)	3.11	5.10	(1.12)
<b>Net profit for the period</b>	<b>193.04</b>	<b>129.67</b>	<b>98.80</b>	<b>535.23</b>	<b>254.68</b>
<b>Other Comprehensive income</b>					
A. i) Items that will be reclassified to Profit or Loss	49.08	94.18	(33.41)	132.77	(49.03)
ii) Income tax relating these items	(16.29)	(32.91)	11.72	(46.39)	17.12
B. i) Items that will not be reclassified to Profit or Loss	(7.84)	-	(3.10)	(7.84)	(2.01)
ii) Income tax relating to the these items	2.74	-	(0.25)	2.74	(0.42)
<b>Other comprehensive income</b>	<b>26.17</b>	<b>61.27</b>	<b>(25.04)</b>	<b>81.28</b>	<b>(34.32)</b>
<b>Total comprehensive income for the period</b>	<b>219.21</b>	<b>190.94</b>	<b>73.76</b>	<b>616.51</b>	<b>220.36</b>
Paid-up Equity Capital (Face value Rs 2 per share)	80.51	80.48	80.20	80.51	80.20
Earning Per Share (Rs.)- Basic	4.80	3.23	2.48	13.32	6.38
Earning Per Share (Rs.)- Diluted	4.75	3.19	2.44	13.16	6.28
Debenture Redemption Reserve				75.00	75.00
Other equity including debenture redemption reserve				1,507.70	989.79
Debt equity ratio (Refer note 10)				0.96	1.08
Debt service coverage ratio (Refer note 10)				5.04	2.97
Interest Service coverage ratio (Refer note 10)				9.52	4.58



For STERLITE TECHNOLOGIES LIMITED

*amw*  
**DR. ANAND AGARWAL**  
CEO & WHOLE TIME DIRECTOR







**STERLITE TECHNOLOGIES LIMITED**  
(CIN : L31300MH2000PLC269261)  
**CONSOLIDATED BALANCE SHEET AS AT MARCH 31, 2019**

(Rs. In Crores)

Particulars	Year ended	Year ended
	31 March 2019 (Audited)	31 March 2018 (Audited)
<b>ASSETS</b>		
<b>I. Non-current assets</b>		
(a) Property Plant & Equipment	2,317.46	1,135.10
(b) Capital work in progress	419.44	357.02
(c) Investment Property	-	8.88
(d) Goodwill (Refer note 7 & 9)	107.35	73.93
(e) Other Intangible Assets	43.06	16.17
(f) Financial Assets		
(i) Investments	35.30	19.60
(ii) Trade Receivables	1.76	4.09
(iii) Loans	42.69	35.01
(iv) Other Non-current Financial Assets	42.40	7.69
(g) Other Non-current Assets	24.74	98.05
<b>Total Non-current Assets</b>	<b>3,034.20</b>	<b>1,755.64</b>
<b>II. Current Assets</b>		
(a) Inventories	589.65	337.85
(b) Financial Assets		
(i) Investments	100.17	155.00
(ii) Trade receivables	1,354.96	867.19
(iii) Cash and cash equivalents	143.29	119.56
(iv) Other bank balances	90.39	18.92
(v) Other current financial assets	99.32	69.41
(c) Contract Assets	1,093.51	-
(d) Other current assets	393.07	271.86
(e) Assets classified as held for sale	113.82	116.41
<b>Total Current Assets</b>	<b>3,978.08</b>	<b>1,956.20</b>
<b>Total Assets</b>	<b>7,012.28</b>	<b>3,711.74</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Equity share capital	80.51	80.20
Other Equity	1,638.79	1,095.12
<b>Equity attributable to shareholders</b>	<b>1,719.30</b>	<b>1,175.32</b>
Non-Controlling Interest	95.40	81.95
<b>Total Equity</b>	<b>1,814.70</b>	<b>1,257.27</b>
<b>Liabilities</b>		
<b>I. Non-current liabilities</b>		
(a) Financial Liabilities		
(i) Borrowings	934.84	630.54
(ii) Other financial liabilities	14.88	64.82
(b) Employee benefit obligations	32.35	7.86
(c) Provisions	1.01	25.12
(d) Deferred tax liabilities (net)	74.39	22.16
<b>Total Non-current Liabilities</b>	<b>1,057.47</b>	<b>750.50</b>
<b>II. Current Liabilities</b>		
(a) Financial Liabilities		
(i) Borrowings	982.69	462.74
(ii) Trade payables		
(A) total outstanding dues of micro enterprises and small enterprises	92.44	15.14
(B) total outstanding dues of creditors other than micro enterprises and small enterprises	1,820.31	641.04
(iii) Other financial liabilities	708.54	290.76
(b) Contract liabilities	270.36	-
(c) Other current liabilities	81.77	146.44
(d) Employee benefit obligations	22.34	22.77
(e) Provisions	11.46	28.07
(f) Current Tax Liabilities (Net)	55.38	-
(g) Liabilities directly associated with assets classified as held for sale	94.82	97.01
<b>Total Current Liabilities</b>	<b>4,140.11</b>	<b>1,703.97</b>
<b>Total Equity &amp; Liabilities</b>	<b>7,012.28</b>	<b>3,711.74</b>

For STERLITE TECHNOLOGIES LIMITED

*am*  
**DR. ANAND AGARWAL**  
CEO & WHOLE TIME DIRECTOR



**STERLITE TECHNOLOGIES LIMITED**  
(CIN : L31300MH2000PLC269261)  
STANDALONE BALANCE SHEET AS AT MARCH 31, 2019

(Rs. In Crores)

Particulars	Year ended	Year ended
	31 March 2019	31 March 2018
	(Audited)	(Audited)
<b>ASSETS</b>		
<b>I. Non-current assets</b>		
(a) Property Plant & Equipment	1,750.31	990.88
(b) Capital work in progress	413.87	225.84
(c) Investment Property	-	8.88
(d) Goodwill (Refer Note 7)	44.29	73.93
(e) Other Intangible Assets	14.00	14.71
(f) Financial Assets		
(i) Investments	164.46	120.98
(ii) Trade Receivables	1.76	4.09
(iii) Loans	115.63	90.02
(iv) Other Non-current Financial Assets	42.37	7.69
(g) Other Non-current Assets	20.62	97.74
<b>Total Non-current Assets</b>	<b>2,567.31</b>	<b>1,634.76</b>
<b>II. Current Assets</b>		
(a) Inventories	381.01	306.04
(b) Financial Assets		
(i) Investments	100.00	155.00
(ii) Trade receivables	1,178.77	862.46
(iii) Cash and cash equivalents	58.43	69.20
(iv) Other bank balances	88.93	6.22
(v) Other current financial assets	97.95	68.20
(c) Contract Assets	1,093.02	-
(d) Other current assets	332.20	261.20
(e) Assets classified as held for sale	28.27	20.77
<b>Total Current Assets</b>	<b>3,358.58</b>	<b>1,749.09</b>
<b>Total Assets</b>	<b>5,925.89</b>	<b>3,383.85</b>
<b>EQUITY AND LIABILITIES</b>		
<b>Equity</b>		
Equity share capital	80.51	80.20
Other Equity	1,507.70	989.79
<b>Total Equity</b>	<b>1,588.21</b>	<b>1,069.99</b>
<b>Liabilities</b>		
<b>I. Non-current liabilities</b>		
(a) Financial Liabilities		
(i) Borrowings	581.71	616.22
(ii) Other financial liabilities	14.88	64.82
(b) Employee benefit obligations	32.35	7.87
(c) Provisions	0.72	24.96
(d) Deferred tax liabilities (net)	72.13	30.21
<b>Total Non-current Liabilities</b>	<b>701.79</b>	<b>744.08</b>
<b>II. Current Liabilities</b>		
(a) Financial Liabilities		
(i) Borrowings	797.48	462.74
(ii) Trade payables		
(A) total outstanding dues of micro enterprises and small enterprises	92.30	15.11
(B) total outstanding dues of creditors other than micro enterprises and small enterprises	1,717.69	618.39
(iii) Other financial liabilities	629.65	287.53
(b) Contract liabilities	269.31	-
(c) Other current liabilities	49.59	136.43
(d) Employee benefit obligations	14.52	22.75
(e) Provisions	9.95	26.83
(f) Current Tax Liabilities (Net)	55.38	-
<b>Total Current Liabilities</b>	<b>3,635.89</b>	<b>1,569.78</b>
<b>Total Equity &amp; Liabilities</b>	<b>5,925.89</b>	<b>3,383.85</b>

For **STERLITE TECHNOLOGIES LIMITED**

*Amr*

**DR. ANAND AGARWAL**  
CEO & WHOLE TIME DIRECTOR



**Notes:**

- 1 The above results have been reviewed by the Audit Committee. The Board of Directors at its meeting held on April 23, 2019 have approved the above results.
- 2 The above statement has been prepared in accordance with the Companies (Indian Accounting Standards) Rules, 2015 (Ind-AS) prescribed under section 133 of the Companies Act, 2013 and other recognised accounting practices and policies to the extent applicable.
- 3 The Statutory auditors have carried out the audit for the year ended March 31, 2019. The figures for the fourth quarter are the balancing figures between the audited figures in respect of the full financial year and published figures upto the third quarter of the current financial year which were subjected to limited review.
- 4 The Company has only one operating segment which is Telecom Products and Solutions. Accordingly, separate segment information is not required to be disclosed.
- 5 During the year 2005-06, the CESTAT had upheld a demand of Rs 188 crore (including penalties but excluding interest thereon) in a disputed Excise matter. The Company is contesting this case and the matter is pending for decision with the Hon'ble Supreme Court. The auditors have qualified their audit report with respect to this matter stating their inability to quantify the amount of expected liability.
- 6 Effective April 1, 2018, the Company has adopted Ind AS 115 "Revenue from Contracts with Customers" using the cumulative catch-up transition method, applied to contracts that were not completed as of April 1, 2018. In accordance with the cumulative catch-up transition method, the comparatives have not been retrospectively adjusted. The cumulative effect of applying Ind AS 115 has been adjusted to the opening balance of retained earnings resulting in reduction of Rs. 12.72 crores (net of tax). The Revenue and related cost for the year ended March 31, 2019 is lower by Rs 22.64 crores and Rs 37.31 crores, respectively. Therefore numbers of the current period are not comparable to the previous periods disclosed.
- 7 During the year 2015-16, the Company had acquired 100% of the paid up equity share capital of Elitecore Technologies Private Limited ('ETPL'), a global telecom software product company. ETPL has been merged with the Company with the appointed date of September 29, 2015 under a scheme of amalgamation approved by Hon'ble Bombay High Court and Gujarat High Court (the "Scheme").
- Goodwill (excess of purchase consideration over the aggregate book value of the net assets acquired) is being amortised over a period of five years, as per the Scheme. Ind-AS does not allow amortisation of goodwill, which amounted to Rs.7.31 and Rs 29.64 crore for the quarter and year ended respectively. Consequently, the auditors have included an emphasis of matter paragraph in regards to this matter.
- 8 Loss from discontinued operations pertain to Maharashtra Transmission Communication Infrastructure Limited, a subsidiary of the company. During the year, management received a letter from Department of Telecommunication rejecting company's application for transfer of entity. The company has filed a letter seeking justification for such rejection. Pending response from the department, the company is committed to the sale of MTCIL post requisite regulatory approvals.
- 9 The company, on 20th July 2018 (the "Acquisition date"), through its subsidiary Sterlite Technologies S p A, acquired 100% equity of Metallurgica Bresciana S p A (Metallurgica) for a purchase consideration of Euro 4.65 crores and recognised a provisional goodwill of Euro 1.47 crores in the previous quarters pending completion of purchase price allocation. In the current quarter, the Company has substantially completed the allocation of purchase price to identified assets and liabilities as at acquisition date fair value as per Ind AS 103 – Business Combinations. Accordingly amount of goodwill has reduced to Euro 0.77 crores on account of increase in the value of tangible assets, inventories and identified intangible assets in consolidated balance sheet. Consequential impact on profit for the previous quarters is not material and recognised in current quarter. The Management does not expect any further significant changes till the end of measurement period to the goodwill amount recognised. The financial information of Metallurgica has been consolidated upto its reporting period ended as on December 31, 2018 which is the most recent audited financial information available with the Management. Due to acquisition, the numbers of the current period are not comparable to the previous periods disclosed.
10. Formulae for computation of ratios are based on standalone financial results and balance sheet which are as follows:  
 Debt Service Coverage Ratio = Earnings before interest and tax / (interest expense + principal term loan repayment)  
 Interest Service Coverage Ratio = Earnings before Interest and Tax / Interest Expense  
 For Debt Service Coverage Ratio and Interest Service Coverage Ratio computation:  
 - Earnings before interest and tax includes Profit Before Tax + Interest expense  
 - Interest expenses include finance costs as per standalone Ind AS financial statements  
 For paid up debt capital and debt equity ratio computation:  
 - Debt includes long-term borrowings + short term borrowings + current maturities of long-term borrowings.  
 - Equity includes equity share capital and other equity as per standalone Ind AS financial statements
11. Credit rating for the existing Non- Convertible Redeemable Debentures (NCD) is ICRA AA Stable.
12. The Company has maintained minimum required assets cover ratio of 1.1 times as per debenture issue terms of non convertible debenture carrying interest @ 8.45% p.a. and @ 8.70% p.a. which signifies adequate security. Debentures are secured by way of first pari passu charge on entire movable fixed assets (both present and future) and mortgage of certain immovable fixed assets of the Company.
13. The Company has paid the interest on NCD on due dates. Details of previous and next due date of payment of interest and principal of NCDs are as follow:-

S.No.	Security Description	ISIN	Previous due date for payment		Next due date for payment	
			Principal	Interest	Interest	Principal
1	8.45% NCDs					
	a. Series 1	INE089C07075	N.A.	22-Mar-19	20-Mar-20	20-Mar-20
	b. Series 2	INE089C07083	N.A.	22-Mar-19	20-Mar-20	22-Sep-20
2	8.70 NCDs	INE089C07091	N.A.	27-Mar-19	27-Mar-20	27-Apr-21

14. In accordance with the requirements of Ind AS, revenue for the quarter and year ended March 2019 is net of Goods and Services Tax ('GST'). However, revenue for the year ended March 2018 is inclusive of excise duty.
15. The board of directors in its meeting held on April 23, 2019, has recommended final dividend of Rs 3.5 per equity share of Rs 2 each for the year 2018-19, subject to shareholders approval.
16. Previous period figures have been regrouped / rearranged wherever considered necessary.

Place: Pune  
Date: April 23, 2019

Registered office: Sterlite Technologies Limited,  
E 1, MIDC Industrial Area, Waluj, Aurangabad, Maharashtra, India - 431 136  
www.sterlitech.com Telephone : +91-240-2558400  
Fax : +91-240-2564598

For STERLITE TECHNOLOGIES LIMITED

  
DR. ANAND AGARWAL  
CEO & WHOLE TIME DIRECTOR



# Price Waterhouse Chartered Accountants LLP

The Board of Directors  
Sterlite Technologies Limited  
Godrej Millennium, 9, Koregaon Road,  
Pune, 411 001.

## Independent Auditor's Report on the Statement of consolidated financial results

1. We have audited the accompanying Statement containing the annual audited consolidated financial results of Sterlite Technologies Limited (hereinafter referred to as "the Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") (refer below list) and its jointly controlled entity for the year ended March 31, 2019 together with the notes thereon (hereinafter referred to as the "Statement"), which we have signed under reference to this report.

Sr. No.	Name of the entity	Relationship
1.	Speedon Network limited	Subsidiary
2.	Maharashtra Transmission Communication Infrastructure Limited	Subsidiary
3.	Sterlite Telesystems Limited	Subsidiary
4.	Sterlite Global Ventures (Mauritius) Limited	Subsidiary
5.	Jiangsu Sterlite and Tongguang Fibre Co. Ltd	Subsidiary
6.	Sterlite (Shanghai) Trading Company Limited	Subsidiary
7.	Sterlite Technologies UK Ventures Limited	Subsidiary
8.	Sterlite Technologies Europe Ventures Limited (liquidated w.e.f May 16, 2018)	Subsidiary
9.	Elitecore Technologies (Mauritius) Limited	Subsidiary
10.	Elitecore Technologies SDN. BHD	Subsidiary
11.	Sterlite Tech Holding Inc (USA)	Subsidiary
12.	Sterlite Technologies Inc (USA)	Subsidiary
13.	Sterlite Technologies S.p.A (Italy)	Subsidiary
14.	Metallurgica Bresciana S.p.A (Italy)	Subsidiary
15.	Sterlite Innovative Solutions Limited	Subsidiary
16.	Sterlite Tech Connectivity Solutions Limited	Subsidiary
17.	Sterlite Condustar Industrial Ltda	Jointly Controlled Entity

## Management's Responsibility for the consolidated financial results

2. Management of the Holding Company is responsible for the preparation of the accompanying Statement. The Management is also responsible for the preparation of the annual statutory consolidated financial statements in accordance with the Accounting Standards specified under Section 133 of the Companies Act, 2013 (the "accounting principles generally accepted in India"), basis which the above Statement containing the annual audited consolidated financial results has been prepared. The responsibility includes the design, implementation and maintenance of internal control relevant to the preparation of the Statement that is free from material misstatement, whether due to fraud or error.

Price Waterhouse Chartered Accountants LLP, 7th Floor, Tower A - Wing 1, Business Bay, Airport Road, Yerwada, Pune - 411 006  
T: +91 (20) 41004444, F: +91 (20) 41006161



Registered office and Head office: Sucheta Bhawan, 11A Vishnu Digambar Marg, New Delhi 110 002

Price Waterhouse (a Partnership Firm) converted into Price Waterhouse Chartered Accountants LLP (a Limited Liability Partnership with LLP identity no: LLPIN AAC-5001) with effect from July 25, 2014. Post its conversion to Price Waterhouse Chartered Accountants LLP, its ICAI registration number is 012754N/N500016 (ICAI registration number before conversion was 012754N)

# Price Waterhouse Chartered Accountants LLP

Sterlite Technologies Limited  
Audit report on the Statement of consolidated financial results  
For the year ended as on March 31, 2019  
Page 2 of 4

## Auditors' Responsibility

3. Our responsibility is to express an opinion on the Statement based on our audit. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 ("the Act") and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Statement. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the Statement.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

## Basis for Qualified Opinion

6. We draw your attention to Note 5 to the Statement, which states that the Company in earlier year received an order of CESTAT upholding a demand of Rs. 188 crores (including penalties but excluding interest) (Rs.188 crores as at March 31, 2018) in relation to an excise/customs matter. The Company's appeal against this order with the Honourable Supreme Court has been admitted. Based on the current status and legal advice received, the management has recognised a provision amounting to Rs. 4.5 crores as on March 31, 2019 (Rs.4.5 crores as on March 31, 2018) in respect of this matter based on its best estimate. Pending disposal of the matter by the Honourable Supreme Court, we are unable to comment on the adequacy of the provision made towards the amount of excise/customs duty payable.

## Qualified Opinion

7. In our opinion and to the best of our information and according to the explanations given to us, except for indeterminate effect of the matter described in the Basis for Qualified Opinion paragraph,
  - (i) the Statement, together with the notes thereon are presented in the format prescribed under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
  - (ii) the Annual audited consolidated financial results for the year ended March 31, 2019 as set out in the Statement gives a true and fair view of the consolidated total comprehensive income (comprising of consolidated profit and consolidated other comprehensive income), and other financial information, of the Group and its jointly controlled entity for the year ended March 31, 2019 in accordance with the accounting principles generally accepted in India.



# Price Waterhouse Chartered Accountants LLP

Sterlite Technologies Limited  
Audit report on the Statement of consolidated financial results  
For the year ended as on March 31, 2019  
Page 3 of 4

## Emphasis of Matter

8. We draw your attention to Note 3 of the Statement regarding the figures for the quarter ended March 31, 2019, which are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures upto the third quarter of the current financial year.
9. We draw your attention to Note 7 to Statement which describes that the Group had recognised Goodwill on amalgamation during the financial year ended March 31, 2016, which is being amortised over a period of five years from the appointed date of September 29, 2015, in accordance with the accounting treatment prescribed under the Scheme of amalgamation approved by the Gujarat High Court.

Our conclusion is not qualified in respect of these matters.

## Other Matter

10. We did not audit the financial statements of two subsidiaries whose financial statements reflect total assets of Rs. 686.29 Crores as at March 31, 2019, total revenues of Rs. 468.73 Crores and net cash flows amounting to Rs. 29.52 Crores for the year then ended and financial statement of one subsidiary whose financial statement reflect total assets of Rs. 451.22 as at December 31, 2018, total revenues of Rs. 169.14 Crores and net cash flows amounting to Rs. 4.43 Crores for the year then ended, as considered in the consolidated financial statements. These financial statements have been audited by other auditors whose reports have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and our report in terms of sub-sections (3) and (11) of Section 143 of the Act, insofar as it relates to the aforesaid subsidiaries is based solely on the reports of the other auditors.
11. We did not audit the financial statements of nine subsidiaries and one jointly controlled entity, whose financial statements reflect total assets of Rs. 677.79 Crores as at 31st March, 2019, total revenues of Rs. 8.9 Crores and net cash flows amounting to Rs. 0.43 Crores for the year ended on that date, as considered in the consolidated financial statements. These financial statements are unaudited and have been furnished to us by the Management and our opinion on the consolidated financial statements, in so far as it relates to the amounts and disclosures included in respect of these subsidiaries and jointly controlled entity and our report in terms of sub-sections (3) and (11) of Section 143 of the Act in so far as it relates to the aforesaid subsidiaries and jointly controlled entity is based solely on such unaudited financial statements. In our opinion and according to the information and explanations given to us by the Management, these financial statements are not material to the Group.
12. The Statement dealt with by this report has been prepared for the express purpose of filing with SEBI. This Statement is based on and should be read with the audited consolidated financial statements of the group, and its jointly controlled entity, for the year ended March 31, 2019 on which we issued qualified audit opinion vide our report dated April 23, 2019.



# Price Waterhouse Chartered Accountants LLP

Sterlite Technologies Limited  
Audit report on the Statement of consolidated financial results  
For the year ended as on March 31, 2019  
Page 4 of 4

## Restriction on Use

13. This report is addressed to the Board of Directors of the Holding Company and has been prepared for and only for the purposes set out in paragraph 12 above. This report should not be otherwise used by any other party for any other purpose.

For Price Waterhouse Chartered Accountants LLP  
Firm Registration No: 012754N/N500016



Neeraj Sharma  
Partner  
Membership No: 108391

Place: Pune  
Date: April 23, 2019

# Price Waterhouse Chartered Accountants LLP

The Board of Directors  
Sterlite Technologies Limited  
Godrej Millennium, 9, Koregaon Road,  
Pune, 411 001.

## Independent Auditor's Report on the Statement of standalone financial results

1. We have audited the accompanying Statement containing the annual audited standalone financial results of Sterlite Technologies Limited (the "Company") for the year ended March 31, 2019 together with the notes thereon (hereinafter referred to as the "Statement"), which we have signed under reference to this report.

## Management's Responsibility for the standalone financial results

2. Management is responsible for the preparation of the accompanying Statement. The Management is also responsible for the preparation of the annual statutory financial statements in accordance with the Accounting Standards specified under Section 133 of the Companies Act, 2013 (the "accounting principles generally accepted in India"), basis which the above Statement containing the annual audited standalone financial results has been prepared. The responsibility includes the design, implementation and maintenance of internal control relevant to the preparation of the Statement that is free from material misstatement, whether due to fraud or error.

## Auditors' Responsibility

3. Our responsibility is to express an opinion on the Statement based on our audit. We conducted our audit in accordance with the Standards on Auditing specified under Section 143(10) of the Companies Act, 2013 (the "Act") and other applicable authoritative pronouncements issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.
4. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the Statement. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the Statement, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the Statement in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by Management, as well as evaluating the overall presentation of the Statement.
5. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

## Basis for qualified opinion

6. We draw your attention to Note 5 to the Statement, which states that the Company in earlier year received an order of CESTAT upholding a demand of Rs. 188 crores (including penalties but excluding interest) (Rs.188 crores as at March 31, 2018) in relation to an excise/customs matter. The Company's appeal against this order with the Honourable Supreme Court has been admitted. Based on the current status and legal advice received, the management has recognised a provision amounting to Rs. 4.5 crores as on March 31, 2019, (Rs.4.5 crores as on March 31, 2018) in respect of this matter based on its best estimate. Pending disposal of the matter by the Honourable Supreme Court, we are unable to comment on the adequacy of the provision made towards the amount of excise/customs duty payable.

Price Waterhouse Chartered Accountants LLP, 7th Floor, Tower A - Wing 1, Business Bay, Airport Road  
Yerwada, Pune - 411 006  
T: +91 (20) 41004444, F: +91 (20) 41006161

Registered office and Head office: Sucheta Bhawan, 11A Vishnu Digambar Marg, New Delhi 110 002

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# Price Waterhouse Chartered Accountants LLP

Sterlite Technologies Limited  
Audit report on the Statement of standalone financial results  
For the year ended as on March 31, 2019  
Page 2 of 2

## Qualified Opinion

7. In our opinion and to the best of our information and according to the explanations given to us, except for indeterminate effect of the matter described in the Basis for Qualified Opinion paragraph:
  - (i) the Statement, together with the notes thereon are presented in the format prescribed under Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 in this regard; and
  - (ii) the Annual audited standalone financial results for the year ended March 31, 2019 as set out in the Statement gives a true and fair view of the total comprehensive income (comprising of profit and other comprehensive income) and other financial information of the Company for the year ended March 31, 2019 in accordance with the accounting principles generally accepted in India.

## Emphasis of Matter

8. We draw your attention to Note 3 of the Statement, regarding the figures for the quarter ended March 31, 2019, which are the balancing figures between audited figures in respect of the full financial year and the published year-to-date figures upto the third quarter of the current financial year.
9. We draw your attention to Note 7 to Statement which describes that the Company had recognised Goodwill on amalgamation during the financial year ended March 31, 2016, which is being amortised over a period of five years from the appointed date of September 29, 2015, in accordance with the accounting treatment prescribed under the Scheme of amalgamation approved by the Gujarat High Court.

Our conclusion is not qualified in respect of these matters.

## Other Matter

10. The Statement dealt with by this report has been prepared for the express purpose of filing with stock exchanges. This Statement is based on and should be read with the audited financial statements of the company for the year ended March 31, 2019 on which we issued a qualified audit opinion vide our report dated April 23, 2019.

## Restriction on Use

11. This report is addressed to the Board of Directors of the Company and has been prepared for and only for the purposes set out in paragraph 10 above. This report should not be otherwise used by any other party for any other purpose.

For Price Waterhouse Chartered Accountants LLP  
Firm Registration No: 012754N/N500016



Neeraj Sharma  
Partner  
Membership No: 108391

Place: Pune  
Date: April 23, 2019

**Statement on Impact of Audit Qualifications for the Financial Year ended March 31, 2019 –  
Consolidated Financials  
[Regulation 33 / 52 of the SEBI (LODR) (Amendment) Regulations, 2016]**

I.	Sl. No.	Particulars	Audited Figures (as reported before adjusting for qualifications) (Rs. In Crores)	Adjusted Figures (audited figures after adjusting for qualifications)*
	1.	Turnover / Total income	5,124.12	NA
	2.	Total Expenditure	4,260.58	NA
	3.	Net Profit/(Loss) (Profit after Tax ) (Before amounts attributable to Non controlling interest)	577.79	NA
	4.	Earnings Per Share (Basic)	14.00	NA
	5.	Total Assets	7,012.28	NA
	6.	Total Liabilities (including amounts attributable to Shareholders & Non controlling interest )	7,012.28	NA
	7.	Net Worth (including Non-controlling interest)	1,814.70	NA
	8.	Any other financial item(s) (as felt appropriate by the management)	NA	NA

\*Based on merits of the case and the legal opinion obtained, the management believes that the Company has been carrying adequate provisions for contingencies in the Books of Account in this matter and does not require any further provisioning.

**II. Audit Qualification (each audit qualification separately):**

**a. Details of Audit Qualification:**

**Basis for Qualified Opinion**

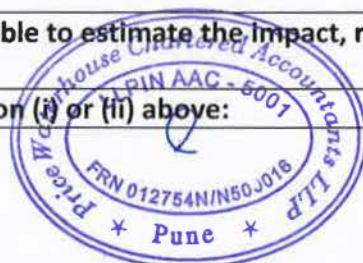
We draw your attention to Note 44 to the consolidated financial statements, which states that the Company in earlier year received an order of CESTAT upholding a demand of Rs. 188 crores (including penalties but excluding interest) (Rs. 188 crores as at March 31, 2018) in relation to an excise/customs matter. The Company's appeal against this order with the Honorable Supreme Court has been admitted. Based on the current status and legal advice received, the management has recognised a provision amounting to Rs. 4.5 crores as on March 31, 2019 (Rs. 4.5 crores as on March 31, 2018) in respect of this matter based on its best estimate. Pending disposal of the matter by the Honorable Supreme Court, we are unable to comment on the adequacy of the provision made towards the amount of excise / customs duty payable.

**Qualified opinion**

In our opinion and to the best of our information and according to the explanation given to us, except for the indeterminate effect of the matter described in the Basis for Qualified Opinion paragraph, the aforesaid consolidated financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India of the consolidated state of affairs of the Group and its jointly controlled entity and associate as at March 31, 2019, and their consolidated total comprehensive income (comprising of consolidated profit and



	consolidated other comprehensive income), consolidated changes in equity and their consolidated cash flows for the year then ended.
	<b>b. Type of Audit Qualification :</b> Qualified Opinion / Disclaimer of Opinion / Adverse Opinion
	<b>c. Frequency of qualification:</b> Whether appeared first time / repetitive / since how long continuing: Appearing since Financial Year 2003-04.
	<b>d. For Audit Qualification(s) where the impact is quantified by the auditor, Management's Views:</b> <b>Not Applicable</b>
	<p><b>e. For Audit Qualification(s) where the impact is not quantified by the auditor:</b> <b><u>Management Views to the Qualification</u></b></p> <p>The remark of Auditors at basis for Qualified Opinion paragraph of the Auditor's Report over Note No. 44 in Notes to Accounts to the Consolidated financial statements of the Company regarding demand of excise duty and penalty amounting to Rs. 188 crores is self-explanatory and does not require further comment.</p> <p>In the year 2004-05 CESTAT upheld the demand of Rs. 188 crores and interest thereon for alleged breach of norms pertaining to Export Oriented Unit (EOU). The Company had filed an appeal before the Hon'ble High Court of Bombay against this order. The Department had also made an appeal against the same CESTAT order before the High Court of Bombay. The Company's appeal against this order was dismissed by the Hon'ble High Court on the grounds that appeal is not maintainable in High Court, however without prejudice to the rights of the Company. Subsequently, the Company had filed a Special Leave Petition (SLP) and appeal before the Supreme Court of India which was admitted by the Court. Hon'ble Supreme Court has also maintained the stay granted by Hon'ble High Court.</p> <p>The Hon'ble Supreme Court considering that the departmental appeal against the CESTAT order was still pending before the High Court, disposed of the Special Leave Petition of the Company and directed that the records of the departmental appeal be transferred to the Supreme Court and both the Appeals i.e. Departmental Appeal as well as Civil Appeal of the Company be heard together by the Supreme Court.</p> <p>Based on merits of the case and the legal opinion obtained, the management believes that the Company has a strong case and it has been carrying adequate provisions for contingencies in the Books of Account in this matter and does not require any further provisioning.</p> <p>The Company has obtained legal opinion from a leading Law firm in India having expertise on Indirect tax matters which states that the Company has a strong case in its favour and the provision made in respect of the above matter is adequate. Given the complexity of the matter and considering the views expressed by the law firm, the Audit Committee considers that the current provisioning in the books is adequate based on the best possible estimate.</p>
	<b>(i) Management's estimation on the impact of audit qualification:</b> Based on merits of the case and the legal opinion obtained, the management believes that the Company has been carrying adequate provisions for contingencies in the Books of Account in this matter and does not require any further provisioning.
	<b>(ii) If management is unable to estimate the impact, reasons for the same:</b> Not Applicable
	<b>(iii) Auditors' Comments on (i) or (ii) above:</b>



Since the matter is pending before the Honorable Supreme Court, we are unable to comment on the adequacy of the provisions made by the management in the books of accounts towards the amount of excise / customs duty payable and the related interest and penalties, if any.

III. **Signatories:**



**Anand Agarwal**  
CEO & Whole-time Director



**Anupam Jindal**  
Chief Financial Officer



**A.R. Narayanaswamy**  
Audit Committee Chairman

For Price Waterhouse Chartered Accountants LLP  
ICAI Firm Registration Number: 012754N/N500016



**Neeraj Sharma**  
Partner  
Membership Number: 108391  
Statutory Auditors

Place: Pune

Date: April 23, 2019



**Statement on Impact of Audit Qualifications for the Financial Year ended March 31,  
2019 – Standalone Financials**  
[Regulation 33 / 52 of the SEBI (LODR) (Amendment) Regulations, 2016]

I.	Sl. No.	Particulars	Audited Figures (as reported before adjusting for qualifications) (Rs. In Crores)	Adjusted Figures (audited figures after adjusting for qualifications)*
	1.	Total income	4,897.47	NA
	2.	Total Expenditure	4,086.15	NA
	3.	Net Profit/ (Profit after Tax)	535.23	NA
	4.	Earnings Per Share (Basic)	13.32	NA
	5.	Total Assets	5,925.89	NA
	6.	Total Liabilities (including equity)	5,925.89	NA
	7.	Net Worth	1,588.21	NA
	8.	Any other financial item(s) (as felt appropriate by the management)	NA	NA

\*Based on merits of the case and the legal opinion obtained, the management believes that the Company has been carrying adequate provisions for contingencies in the Books of Account in this matter and does not require any further provisioning.

**II. Audit Qualification (each audit qualification separately):**

**a. Details of Audit Qualification:**

**Basis for Qualified Opinion**

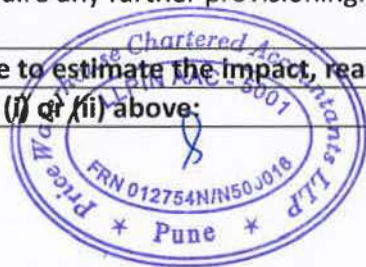
We draw your attention to Note 44 to the standalone Ind AS financial statements, which states that the Company in earlier year received an order of CESTAT upholding a demand of Rs. 188 crores (including penalties but excluding interest) (Rs. 188 crores as at March 31, 2018) in relation to an excise/customs matter. The Company's appeal against this order with the Honorable Supreme Court has been admitted. Based on the current status and legal advice received, the management has recognised a provision amounting to Rs. 4.5 crores as on March 31, 2019 (Rs. 4.5 crores as on March 31, 2018), in respect of this matter based on its best estimate. Pending disposal of the matter by the Honourable Supreme Court, we are unable to comment on the adequacy of the provision made towards the amount of excise / customs duty payable.

**Qualified opinion**

In our opinion and to the best of our information and according to the explanations given to us, except for the indeterminate effect of the matter described in the Basis for Qualified Opinion paragraph, the aforesaid standalone financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India, of the state of affairs of the Company as at March 31, 2019, and its total comprehensive income (comprising of profit and other comprehensive income), changes in equity and its cash flows for the year then ended.



	<p><b>b. Type of Audit Qualification :</b> Qualified Opinion / Disclaimer of Opinion / Adverse Opinion</p>
	<p><b>c. Frequency of qualification:</b> Whether appeared first time / repetitive / since how long continuing: Appearing since Financial Year 2003-04.</p>
	<p><b>d. For Audit Qualification(s) where the impact is quantified by the auditor, Management's Views: Not Applicable</b></p>
	<p><b>e. For Audit Qualification(s) where the impact is not quantified by the auditor:</b></p> <p><b><u>Management Views to the Qualification</u></b></p> <p>The remark of Auditors at basis for Qualified Opinion paragraph of the Auditor's Report over Note No. 44 in Notes to Accounts to the Standalone financial statements of the Company regarding demand of excise duty and penalty amounting to Rs. 188 crores is self-explanatory and does not require further comment.</p> <p>In the year 2004-05 CESTAT upheld the demand of Rs. 188 crores and interest thereon for alleged breach of norms pertaining to Export Oriented Unit (EOU). The Company had filed an appeal before the Hon'ble High Court of Bombay against this order. The Department had also made an appeal against the same CESTAT order before the High Court of Bombay. The Company's appeal against this order was dismissed by the Hon'ble High Court on the grounds that appeal is not maintainable in High Court, however without prejudice to the rights of the Company. Subsequently, the Company had filed a Special Leave Petition (SLP) and appeal before the Supreme Court of India which was admitted by the Court. Hon'ble Supreme Court has also maintained the stay granted by Hon'ble High Court.</p> <p>The Hon'ble Supreme Court considering that the departmental appeal against the CESTAT order was still pending before the High Court, disposed of the Special Leave Petition of the Company and directed that the records of the departmental appeal be transferred to the Supreme Court and both the Appeals i.e. Departmental Appeal as well as Civil Appeal of the Company be heard together by the Supreme Court.</p> <p>Based on merits of the case and the legal opinion obtained, the management believes that the Company has a strong case and it has been carrying adequate provisions for contingencies in the Books of Account in this matter and does not require any further provisioning.</p> <p>The Company has obtained legal opinion from a leading Law firm in India having expertise on Indirect tax matters which states that the Company has a strong case in its favour and the provision made in respect of the above matter is adequate. Given the complexity of the matter and considering the views expressed by the law firm, the Audit Committee considers that the current provisioning in the books is adequate based on the best possible estimate.</p>
	<p><b>(i) Management's estimation on the impact of audit qualification:</b> Based on merits of the case and the legal opinion obtained, the management believes that the Company has been carrying adequate provisions for contingencies in the Books of Account in this matter and does not require any further provisioning.</p>
	<p><b>(ii) If management is unable to estimate the impact, reasons for the same: Not Applicable</b></p>
	<p><b>(iii) Auditors' Comments on (i) or (ii) above:</b></p>



Since the matter is pending before the Honorable Supreme Court, we are unable to comment on the adequacy of the provisions made by the management in the books of accounts towards the amount of excise / customs duty payable and the related interest and penalties, if any.

**III. Signatories:**



**Anand Agarwal**  
CEO & Whole-time Director



**Anupam Jindal**  
Chief Financial Officer



**A.R. Narayanaswamy**  
Audit Committee Chairman

**For Price Waterhouse Chartered Accountants LLP**  
ICAI Firm Registration Number: 012754N/N500016



**Neeraj Sharma**  
Partner  
Membership Number: 108391  
Statutory Auditors

Place: Pune

Date: April 23, 2019

